



**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: Beijing Capital Coporation Limited		
Surname: Zhao	Name: Liang	
Spoken languages: Chinese		
Address: Building No.2, Xindadu Hotel, No. 21 Chegongzhuang Street, Xicheng District		
Zip code: 100044	Town: Beijing	Country: P. R. China
Ph.number (please write the country code too): 86-13801396057	Skype contact:	
E-mail:	Mobile ph. in use while in Italy (please write the country code too):	
Website: www.capitalwater.cn	No. Of employees: 13000+	
Turnover per year (in Euros): 1.2 billions	Year of foundation: 1999	
<p><b>Your Position in the company</b> <b>(tick only one choice) :</b></p> <p><input type="checkbox"/> Owner</p> <p><input type="checkbox"/> C.E.O./Chief Executive</p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production</p> <p><input checked="" type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Technical/Corporate Energy Manager</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>
<p><b>Responsibility level:</b></p> <p><input type="checkbox"/> Final decision</p> <p><input type="checkbox"/> Operative</p> <p><input checked="" type="checkbox"/> Plan/Organize</p>		

**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company(No.1 business)
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

**A core enterprise of Beijing Capital Group (BCG) in the environmental industry, which was established in 1999 and listed in Shanghai Stock Exchange (stock code: 600008) in 2000. BCC has become an industrial lead in the fields of urban water utilities, solid waste treatment, water environment, and green energy development and resource recycling etc.**

## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
- A002 Vehicle components and accessories
- A003 Systems for weighing and identifying differentiated waste collection containers
- A005 Waste transport by road
- A007 Waste Collection Industrial and Special vehicles
- A014 Bins
- A017 Special containers for differentiated collection
- A019 Special waste collection containers
- A021 Large collection containers
- A022 Transport containers
- A024 Underground eco-points
- A026 Underground or half-underground storagetank systems
- A030 Container handling devices
- A031 Container emptying devices
- A033 Telescopic handlers
- A036 Technology applied to waste transport
- A048 Waste handling and storage
- A049 Automatic waste collection systems

#### B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B002 Conveyor belts
- B006 Filters
- B007 Mixers
- B008 Presses
- B010 Shredders/crushers
- B014 Blades/cutters
- B021 Biological waste treatment
- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment
- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste
- B038 Hydraulic components
- B041 Plastic recycling systems
- B042 Hydraulic pumps and motors

#### C - RECOVERY OF MATTER AND ENERGY

- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
- C027 Waste-derived fuel plants
- C028 Biological waste treatment

#### D - RENEWABLE PRODUCTS

- D003 Ecomaterials, eco-design
- D004 Packaging

#### D1 - BIOBASED INDUSTRY - BIOECONOMY

- D1009 Compost
- D1010 Anaerobic Digestion: plants and equipment
- D1011 Equipment and plants for recovering energy from waste
- D1012 Composting plants and equipments

#### D2 - ENERGY FROM BIOMASS

- D2013 Services

#### D3 - ENERGY FROM BIOGAS

- D3019 Biomass cogeneration and trigeneration

#### D4 - BIOFUELS AND ALTERNATIVE FUELS

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform management
- E002 Waste Collection Services management

#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

#### G - POLLUTED SITE RECLAMATION

- G002 Containment and water barriers
- G007 Asbestos decontamination
- G008 Groundwater decontamination

- G011 Evaluaton and monitoring contaminated sites
- G016 Products for the absorption of hydrocarbons and chemical substances
- G017 Reclamation technologies and installation

#### H - WASTEWATER LIFTING, TRANSPORT AND STORAGE

- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

#### J - WATER AND WASTEWATER TREATMENT

- J007 Desanding
- J008 Filtration
- J009 Screening and sieving
- J010 Flotation plants
- J012 Separators
- J014 Physical /chemical treatment
- J016 Membrane plants
- J020 Desalting plants
- J047 Water treatment plant design and construction

#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

#### L - SLUDGE DISPOSAL

- L003 Drying

#### M - WATER RECYCLING, RECOVERY AND RE-USE

- M001 Water re-use
- M002 Domestic residue recycling
- M003 Water recovery plants

#### N - INTEGRATED WATER MANAGEMENT SERVICES

- N003 Water resource planning and management
- N004 water service management consulting
- N006 GIS, mapping, modelling

#### O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION

- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment



## R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
- R010 Systems, equipment and material for environmental monitoring
- R011 Mobile equipment for environmental monitoring
- R013 Safety and surveillance systems
- R014 Remote control systems
- R018 Cartography and data archiving (hardware & software)
- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

## U - COMMUNICATION AND CONSULTANCY SERVICES

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

## Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS

- Z006 Multi-utilities and multi-sector activities

## KEY ENERGY

### A THERMAL SOLAR ENERGY

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

### B PHOTOVOLTAIC ENERGY

- B/003 Components and technologies for photovoltaic plants

- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

### C - ENERGY FROM WIND

- C001 Equipment, components and technologies for wind power plants
- C007 Services

### K1 - MOTORS

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

### L - COGENERATION AND TRIGENERATION

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

### M - DISTRIBUTED GENERATION AND MICROGENERATION

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

### N - ENERGY SAVING AND EFFICIENCY

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting
- N015 Saving and efficiency in energy
- N016 Saving and efficiency in energy production
- N020 Innovative technologies for energy accumulation

- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

### O - SUSTAINABLE CONSTRUCTION

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning

**Main purpose of your visit to Italy:**







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**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**  
**Company profile international buyers**

Company name: <i>Zone Waste Management &amp; Recycling</i>		
Surname: <i>Vasghese</i>	Name: <i>Bobin. Moorbitayil</i>	
Spoken languages: <i>English,</i>		
Address: <i>M-33, Musaffah, Abu Dhabi</i>		
Zip code: <i>70092</i>	Town: <i>Abu Dhabi</i>	Country: <i>United Arab Emirates</i>
Ph.number (please write the country code too):		Skype contact:
Website: <i>www.edonenviro.com</i>		No. Of employees: <i>100+</i>
Turnover per year (in Euros): <i>2,500,000</i>		Year of foundation: <i>2014</i>

<p><b>Your Position in the company</b>  <b>(tick only one choice):</b></p> <p><input type="checkbox"/> Owner  <input type="checkbox"/> C.E.O./Chief Executive</p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production  <input checked="" type="checkbox"/> Sales/Marketing  <input checked="" type="checkbox"/> Technical  <input type="checkbox"/> Technical/Corporate Energy Manager  <input type="checkbox"/> Quality Control  <input type="checkbox"/> Purchasing</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production  <input checked="" type="checkbox"/> Sales/Marketing  <input checked="" type="checkbox"/> Technical  <input type="checkbox"/> Quality Control  <input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production  <input type="checkbox"/> Sales/Marketing  <input type="checkbox"/> Technical  <input type="checkbox"/> Quality Control  <input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production  <input type="checkbox"/> Sales/Marketing  <input type="checkbox"/> Technical  <input type="checkbox"/> Quality Control  <input type="checkbox"/> Purchasing</p>
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**Responsibility level:**

Final decision  
 Operative  
 Plan/Organize



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- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

*Hazardous Waste Management Service / Recycling of Papers.*

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**Please tick the products you are interested in purchasing 30 choices maximum**

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energy accumulation

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- O013 Design
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- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

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- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning



**Main purpose of your visit to Italy:**

- I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

If you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

Our Company Zone Waste Management & Recycling are  
into Waste Management Service both Non Hazardous & Hazardous  
Waste.

We are planning to start a Waste Water Treatment plant  
in Abu Dhabi for the treatment of chemical mixed water.

We are having a lot of inquiries regarding this kind of waste  
which is generating from chemical cleaning company.



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**Company profile international buyers**

Company name: <i>Zone Waste Management &amp; Recycling</i>		
Surname: <i>El Murr</i>	Name: <i>Samir</i>	
Spoken languages: <i>English, Arabic</i>		
Address: <i>M-33, Musaffah,</i>		
Zip code: <i>70092</i>	Town: <i>Abu Dhabi</i>	Country: <i>United Arab Emirates</i>
Ph.number (please write the country code too):	Skype contact:	
E-mail:	Mobile ph. in use while in Italy (please write the country code too):	
Website: <i>www.zenenviro.com</i>	No. Of employees: <i>100+</i>	
Turnover per year (in Euros): <i>2,500,000</i>	Year of foundation: <i>2014</i>	
<b>Your Position in the company</b> <b>(tick only one choice):</b> <input checked="" type="checkbox"/> <b>Owner</b> <input type="checkbox"/> <b>C.E.O./Chief Executive</b>  <b>Head of Department/Supervisor</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Technical/Corporate Energy Manager <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing	<b>Employee</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing  <b>Skilled Worker</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing	<b>Consultant</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing
<b>Responsibility level:</b> <input checked="" type="checkbox"/> Final decision <input type="checkbox"/> Operative <input type="checkbox"/> Plan/Organize		



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- B30. Technician/installation engineer

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- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

Hazardous/Non Hazardous Waste Management Services  
Paper Recycling.





## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
- A002 Vehicle components and accessories
- A003 Systems for weighing and identifying differentiated waste collection containers
- A005 Waste transport by road
- A007 Waste Collection Industrial and Special vehicles
- A014 Bins
- A017 Special containers for differentiated collection
- A019 Special waste collection containers
- A021 Large collection containers
- A022 Transport containers
- A024 Underground eco-points
- A026 Underground or half-underground storagetank systems
- A030 Container handling devices
- A031 Container emptying devices
- A033 Telescopic handlers
- A036 Technology applied to waste transport
- A048 Waste handling and storage
- A049 Automatic waste collection systems

#### B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B002 Conveyor belts
- B006 Filters
- B007 Mixers
- B008 Presses
- B010 Shredders/crushers
- B014 Blades/cutters
- B021 Biological waste treatment
- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment
- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste
- B038 Hydraulic components
- B041 Plastic recycling systems

- B042 Hydraulic pumps and motors

#### C - RECOVERY OF MATTER AND ENERGY

- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
- C027 Waste-derived fuel plants
- C028 Biological waste treatment

#### D - RENEWABLE PRODUCTS

- D003 Ecomaterials, eco-design
- D004 Packaging

#### D1 - BIOBASED INDUSTRY - BIOECONOMY

- D1009 Compost
- D1010 Anaerobic Digestion: plants and equipment
- D1011 Equipment and plants for recovering energy from waste
- D1012 Composting plants and equipments

#### D2 - ENERGY FROM BIOMASS

- D2013 Services

#### D3 - ENERGY FROM BIOGAS

- D3019 Biomass cogeneration and trigeneration

#### D4 - BIOFUELS AND ALTERNATIVE FUELS

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform management
- E002 Waste Collection Services management

#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

#### G - POLLUTED SITE RECLAMATION

- G002 Containment and water barriers

- G007 Asbestos decontamination
- G008 Groundwater decontamination
- G011 Evaluaton and monitoring contaminated sites
- G016 Products for the absorption of hydrocarbons and chemical substances
- G017 Reclamation technologies and installation

#### H - WASTEWATER LIFTING, TRANSPORT AND STORAGE

- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

#### J - WATER AND WASTEWATER TREATMENT

- J007 Desanding
- J008 Filtration
- J009 Screening and sieving
- J010 Flotation plants
- J012 Separators
- J014 Physical /chemical treatment
- J016 Membrane plants
- J020 Desalting plants
- J047 Water treatment plant design and construction

#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

#### L - SLUDGE DISPOSAL

- L003 Drying

#### M - WATER RECYCLING, RECOVERY AND RE-USE

- M001 Water re-use
- M002 Domestic residue recycling
- M003 Water recovery plants

#### N - INTEGRATED WATER MANAGEMENT SERVICES

- N003 Water resource planning and management
- N004 water service management consulting
- N006 GIS, mapping, modelling

#### O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION



- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment

**R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL**

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
- R010 Systems, equipment and material for environmental monitoring
- R011 Mobile equipment for environmental monitoring
- R013 Safety and surveillance systems
- R014 Remote control systems
- R018 Cartography and data archiving (hardware & software)
- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

**U - COMMUNICATION AND CONSULTANCY SERVICES**

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

**Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS**

- Z006 Multi-utilities and multi-sector activities

**KEY ENERGY**

**A THERMAL SOLAR ENERGY**

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

**B PHOTOVOLTAIC ENERGY**

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

**C - ENERGY FROM WIND**

- C001 Equipment, components and technologies for wind power plants
- C007 Services

**K1 - MOTORS**

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

**L - COGENERATION AND TRIGENERATION**

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

**M - DISTRIBUTED GENERATION AND MICROGENERATION**

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

**N - ENERGY SAVING AND EFFICIENCY**

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting
- N015 Saving and efficiency in energy
- N016 Saving and efficiency in energy production
- N020 Innovative technologies for

energy accumulation

- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

**O - SUSTAINABLE CONSTRUCTION**

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

**P - SUSTAINABLE MOBILITY**

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning





**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: Omran Sazan Mahab		
Surname: Shariati		Name: Mansour
Spoken languages: English		
Address: No.61, East Heydari Moghadam, Adl Blv., Mirzababae Blv., Pounak Sq..		
Zip code: 1473713819	Town: Tehran	Country: Iran
Ph.number (please write the country code too):		Skype contact: -
E-mail:		Mobile ph. in use while in Italy (please write the country code too):
Website:		No. Of employees: 50
Turnover per year (in Euros): 15 million		Year of foundation: 20 year
<p><b>Your Position in the company</b> <b>(tick only one choice) :</b></p> <p><input checked="" type="checkbox"/> <b>Owner</b></p> <p><input type="checkbox"/> <b>C.E.O./Chief Executive</b></p> <p><b>Head of Department/Supervisor</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Production</li> <li><input checked="" type="checkbox"/> Sales/Marketing</li> <li><input checked="" type="checkbox"/> Technical</li> <li><input checked="" type="checkbox"/> Technical/Corporate Energy Manager</li> <li><input checked="" type="checkbox"/> Quality Control</li> <li><input checked="" type="checkbox"/> Purchasing</li> </ul>	<p><b>Employee</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Production</li> <li><input checked="" type="checkbox"/> Sales/Marketing</li> <li><input checked="" type="checkbox"/> Technical</li> <li><input checked="" type="checkbox"/> Quality Control</li> <li><input checked="" type="checkbox"/> Purchasing</li> </ul> <p><b>Skilled Worker</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Production</li> <li><input checked="" type="checkbox"/> Sales/Marketing</li> <li><input checked="" type="checkbox"/> Technical</li> <li><input checked="" type="checkbox"/> Quality Control</li> <li><input checked="" type="checkbox"/> Purchasing</li> </ul>	<p><b>Consultant</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Production</li> <li><input checked="" type="checkbox"/> Sales/Marketing</li> <li><input checked="" type="checkbox"/> Technical</li> <li><input checked="" type="checkbox"/> Quality Control</li> <li><input checked="" type="checkbox"/> Purchasing</li> </ul>
<p><b>Responsibility level:</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Final decision</li> <li><input checked="" type="checkbox"/> Operative</li> <li><input checked="" type="checkbox"/> Plan/Organize</li> </ul>		



**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- 1 A1. Food and agriculture
- ✓ A3. Paper, cardboard
- ✓ A4. Chemical/Pharmaceutical
- ✓ A5. Electric/Electronic
- ✓ A6. Rubber/Plastic materials
- ✓ A7. Packaging
- ✓ A8. Wood
- ✓ A9. Mechanical/automotive
- ✓ A10. Steel/Metal processing
- ✓ A11. Oil and Gas
- ✓ A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

The activities of Omran Sazan Mahab Co. are related to the design, supply, construction, installation, commissioning and operation of water and wastewater treatment plant.

**TRADE SECTORS LIST 2018**

**Please tick the products you are interested in purchasing 30 choices maximum**

**ECOMONDO**

**A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING**

- A001 Compacters
- A002 Vehicle components and accessories
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- B007 Mixers
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- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment
- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste
- B038 Hydraulic components
- B041 Plastic recycling systems
- B042 Hydraulic pumps and motors

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- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
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- C028 Biological waste treatment

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**D2 - ENERGY FROM BIOMASS**

- D2013 Services

**D3 - ENERGY FROM BIOGAS**

- D3019 Biomass cogeneration and trigeneration

**D4 - BIOFUELS AND ALTERNATIVE FUELS**

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

**E - INTEGRATED WASTE MANAGEMENT**

- E001 Collection platform management
- E002 Waste Collection Services management

**F - C&D WASTE: TREATMENT AND RECOVERY**

- F002 Dust elimination devices
- F012 Wheels and tires

**G - POLLUTED SITE RECLAMATION**

- G002 Containment and water barriers
- G007 Asbestos decontamination
- G008 Groundwater decontamination
- G011 Evaluaton and monitoring contaminated sites
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installation

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- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

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- J007 Desanding
- J008 Filtration
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- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

**L - SLUDGE DISPOSAL**

- L003 Drying

**M - WATER RECYCLING, RECOVERY AND RE-USE**

- M001 Water re-use
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- M003 Water recovery plants

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- N004 water service management consulting
- N006 GIS, mapping, modelling

**O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION**

- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment

**R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL**

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
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- R011 Mobile equipment for environmental monitoring



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- R014 Remote control systems
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- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

#### U - COMMUNICATION AND CONSULTANCY SERVICES

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

#### Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS

- Z006 Multi-utilities and multi-sector activities

## KEY ENERGY

### A THERMAL SOLAR ENERGY

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

### B PHOTOVOLTAIC ENERGY

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers

- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

### C - ENERGY FROM WIND

- C001 Equipment, components and technologies for wind power plants
- C007 Services

### K1 - MOTORS

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

### L - COGENERATION AND TRIGENERATION

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

### M - DISTRIBUTED GENERATION AND MICROGENERATION

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

### N - ENERGY SAVING AND EFFICIENCY

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting
- N015 Saving and efficiency in energy
- N016 Saving and efficiency in energy production
- N020 Innovative technologies for energy accumulation
- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

### O - SUSTAINABLE CONSTRUCTION

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning

**Main purpose of your visit to Italy:**



- ✓ I have a budget for new purchases
- ✓ I want to discover the latest market innovations
- ✓ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

WASTEWATER REUSE, CAPACITY:1000 M3/DAY

WATER DESALINATION, CAPACITY: 1500 M3/DAY

SEA-WATER DESALINATION, CAPACITY: 4500 M3/DAY





**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: <b>SAMAN MOHIT AZMA (SAMA CO.)</b>		
Surname: <b>SALEHI MOAYED</b>		Name: <b>MAHDI</b>
Spoken languages: <b>ENGLISH</b>		
Address: <b># 10, No.38, Azarshahr St., Iranshahr St., Karimkhan- e -Zand St., Tehran, IRAN</b>		
Zip code: <b>1584653933</b>	Town: <b>Tehran</b>	Country: <b>IRAN</b>
Ph.number (please write the country code too):		Skype contact:
E-mail:		Mobile ph. in use while in Italy (please write the country code too):
Website: <b>www.sama-ce.com</b>		No. Of employees: <b>20</b>
Turnover per year (in Euros): <b>2,000,000</b>		Year of foundation: <b>2008</b>
<b>Your Position in the company</b> <b>(tick only one choice) :</b> <input type="checkbox"/> <b>Owner</b> <input checked="" type="checkbox"/> <b>C.E.O./Chief Executive</b>  <b>Head of Department/Supervisor</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Technical/Corporate Energy Manager <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing	<b>Employee</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing  <b>Skilled Worker</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing	<b>Consultant</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing
	<b>Responsibility level:</b> <input checked="" type="checkbox"/> Final decision <input type="checkbox"/> Operative <input type="checkbox"/> Plan/Organize	

**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (EPC contractor of Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
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- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
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- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

SAMAN MOHIT AZMA (SAMA CO.) is a private stock E.P.C. Company which has been engaged in variety of projects including Oil, Gas & Petrochemical industries, Solar Power Plants, Environmental Engineering, Solid Waste, Risk Assessment, HSE, ... in Iran. Its mission is to establish a pioneer and dynamic organization which tries to develop new technologies and promote the industry both in domestic and international scale and upgrade the quality of life worldwide as a result. SAMA activities are based on a full Project Engineering, Procurement, and Construction (E.P.C) which cover most of the industrial projects in different categories especially in field of Renewable Energy.

## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
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- A048 Waste handling and storage
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- D2013 Services

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- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform management
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#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

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- G002 Containment and water barriers
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- J016 Membrane plants
- J020 Desalting plants
- J047 Water treatment plant design and construction

#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

#### L - SLUDGE DISPOSAL

- L003 Drying

#### M - WATER RECYCLING, RECOVERY AND RE-USE

- M001 Water re-use
- M002 Domestic residue recycling
- M003 Water recovery plants

#### N - INTEGRATED WATER MANAGEMENT SERVICES

- N003 Water resource planning and management
- N004 water service management consulting
- N006 GIS, mapping, modelling



### O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION

- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment

### R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
- R010 Systems, equipment and material for environmental monitoring
- R011 Mobile equipment for environmental monitoring
- R013 Safety and surveillance systems
- R014 Remote control systems
- R018 Cartography and data archiving (hardware & software)
- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

### U - COMMUNICATION AND CONSULTANCY SERVICES

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

### Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS

- Z006 Multi-utilities and multi-sector activities

## KEY ENERGY

### A THERMAL SOLAR ENERGY

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

### B PHOTOVOLTAIC ENERGY

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

### C - ENERGY FROM WIND

- C001 Equipment, components and technologies for wind power plants
- C007 Services

### K1 - MOTORS

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

### L - COGENERATION AND TRIGENERATION

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

### M - DISTRIBUTED GENERATION AND MICROGENERATION

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

### N - ENERGY SAVING AND EFFICIENCY

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting
- N015 Saving and efficiency in energy
- N016 Saving and efficiency in energy production
- N020 Innovative technologies for energy accumulation

- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

### O - SUSTAINABLE CONSTRUCTION

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning





### Main purpose of your visit to Italy:

- I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

If you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

SAMA CO. IS THE AGENT OF DIFFERENT EUROPEAN COMPANIES AND WE AT SAMA CO. ARE WORKING AS EPC CONTRACTOR ON DIFFERENT INDUSTRIES LIKE SOLAR POWER PLANT, BIOGASS, WIND ENERGY, WATER & WASTEWATER TREATMENT PLANT AND SOLID WASTE MANAGEMENT.

NOW, WE ARE WORKING ON SOME SOLAR POWER PLANT PROJECTS WITH CAPACITY OF 10 MW, 1 MW, 500 KW, 100 KW,... AND WOULD LIKE TO EXPAND OUR SUPPLIERS FROM DIFFERENT COUNTRIES LIKE ITALY THAT IS FAMOUS IN THIS FIELD.

MEANWHILE, ACCORDING TO NEW GOVERNMENT'S POLICY AND SUPPORTING PHOTOVOLTAIC PRODUCTION PLANTS, WE WANT TO SET UP THE PHOTOVOLTAIC PRODUCTION LINE WITH THE CAPACITY OF 100 MW. AS THE INVESTING OF THIS PROJECT IS READY AND THE ITALIAN COMPANIES ARE SPECIALIST IN THIS FIELD, SO WE WOULD LIKE TO VISIT THEM TO CAN MAKE A CONTRACT FOR THIS PROJECT AND THE SOLAR PANEL AND EQUIPMENT SUPPLIERS FOR OUR ONGOING PROJECTS AS WELL.



**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: The ALE "Kazakhstan Association of Waste Management" KazWaste "		
Surname: Baykulov	Name: Shynbulat	
Spoken languages: russian		
Address: Republic of Kazakhstan, 050022, Almaty, Seifullin Avenue, 597 Office 414		
Zip code:	Town: Almaty	Country: Kazakhstan
Ph.number (please write the country code too): +7 701 588 83 42	Skype contact:	
E-mail: kazwaste1@gmail.com	Mobile ph. in use while in Italy (please write the country code too): +7 701 588 83 42	
Website: www.kaz-waste.kz	No. Of employees: 7	
Turnover per year (in Euros): 100 000	Year of foundation: 2003	
<p><b>Your Position in the company (tick only one choice):</b></p> <p><input type="checkbox"/> Owner</p> <p><input checked="" type="checkbox"/> <b>C.E.O./Chief Executive</b></p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Technical/Corporate Energy Manager</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>
<p><b>Responsibility level:</b></p> <p><input type="checkbox"/> Final decision</p> <p><input checked="" type="checkbox"/> Operative</p> <p><input checked="" type="checkbox"/> Plan/Organize</p>		

**Your Company Activity/ies (no more than 3)**

- B28. Engineering firm
- B29. Accommodation facilities (holiday village,



**choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

hotel etc.)

- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

- H. ASSOCIATIONS/INSTITUTIONS**

**Member of Kazakhstan's Waste Management Association KazWaste**

Please describe in four lines (max) your activity (**only English**):

Our association represents entrepreneurs who do business in the field of waste. We are actively involved in the development of standards and laws in waste management. We are lobbying the interests of our members in all government bodies. Our goal is to build a green and circular economy. Mr. Shynbulat is also General Manager of the company KazKauchuk (tyre recycling), interested in meeting companies working in the field of tyre recycling / rubber products.

## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
- A002 Vehicle components and accessories
- A003 Systems for weighing and identifying differentiated waste collection containers
- A005 Waste transport by road
- A007 Waste Collection Industrial and Special vehicles
- A014 Bins
- A017 Special containers for differentiated collection
- A019 Special waste collection containers
- A021 Large collection containers
- A022 Transport containers
- A024 Underground eco-points
- A026 Underground or half-underground storagetank systems
- A030 Container handling devices
- A031 Container emptying devices
- A033 Telescopic handlers
- A036 Technology applied to waste transport
- A048 Waste handling and storage
- A049 Automatic waste collection systems

#### B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B002 Conveyor belts
- B006 Filters
- B007 Mixers
- B008 Presses
- B010 Shredders/crushers
- B014 Blades/cutters
- B021 Biological waste treatment
- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment
- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste
- B038 Hydraulic components
  - B041 Plastic recycling systems
- B042 Hydraulic pumps and motors

#### C - RECOVERY OF MATTER AND ENERGY

- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
- C027 Waste-derived fuel plants
- C028 Biological waste treatment

#### D - RENEWABLE PRODUCTS

- D003 Ecomaterials, eco-design
- D004 Packaging

#### D1 - BIOBASED INDUSTRY - BIOECONOMY

- D1009 Compost
- D1010 Anaerobic Digestion: plants and equipment
- D1011 Equipment and plants for recovering energy from waste
- D1012 Composting plants and equipments

#### D2 - ENERGY FROM BIOMASS

- D2013 Services

#### D3 - ENERGY FROM BIOGAS

- D3019 Biomass cogeneration and trigeneration

#### D4 - BIOFUELS AND ALTERNATIVE FUELS

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform management
- E002 Waste Collection Services management

#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

#### G - POLLUTED SITE RECLAMATION

- G002 Containment and water barriers
- G007 Asbestos decontamination
- G008 Groundwater decontamination
- G011 Evaluaton and monitoring contaminated sites

- G016 Products for the absorption of hydrocarbons and chemical substances
- G017 Reclamation technologies and installation

#### H - WASTEWATER LIFTING, TRANSPORT AND STORAGE

- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

#### J - WATER AND WASTEWATER TREATMENT

- J007 Desanding
- J008 Filtration
- J009 Screening and sieving
- J010 Flotation plants
- J012 Separators
- J014 Physical /chemical treatment
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#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

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**Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS**

- Z006 Multi-utilities and multi-sector activities

**KEY ENERGY**

**A THERMAL SOLAR ENERGY**

- A018 Control and management software
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- A015 Services

**B PHOTOVOLTAIC ENERGY**

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software

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- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

**C - ENERGY FROM WIND**

- C001 Equipment, components and technologies for wind power plants
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**K1 - MOTORS**

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

**L - COGENERATION AND TRIGENERATION**

- L006 Gas cogeneration and trigeneration
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- N006 ESCO Energy Service Company
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- N016 Saving and efficiency in energy production
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- N021 Technologies for energy efficiency in heating and cooling

- N022 Technologies for energy efficiency in lighting

**O - SUSTAINABLE CONSTRUCTION**

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
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- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

**P - SUSTAINABLE MOBILITY**

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning

**Main purpose of your visit to Italy:**

- I have a budget for new purchases
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I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: "Kazakhstani science & technology center for housing facilities development"		
Surname: Makhambet		Name: Aidar
Spoken languages: Kazakh, Russian, English		
Address: 75 Turan avenue		
Zip code: 010000	Town: Astana	Country: Kazakhstan
Ph.number (please write the country code too):	Skype contact:	
E-mail:	Mobile ph. in use while in Italy (please write the country code too):	
Website: zhkh.com.kz	No. Of employees: 20	
Turnover per year (in Euros): 200 000	Year of foundation: 2011	
<p><b>Your Position in the company</b> <b>(tick only one choice) :</b></p> <p><input type="checkbox"/> Owner</p> <p><input checked="" type="checkbox"/> C.E.O./Chief Executive</p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Technical/Corporate Energy Manager</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>
<p><b>Responsibility level:</b></p> <p><input checked="" type="checkbox"/> Final decision</p> <p><input type="checkbox"/> Operative</p> <p><input type="checkbox"/> Plan/Organize</p>		



**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

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- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

Scientific research and experimental design work on creation and implementation of innovational technologies in housing and utilities field. Attraction of international technological companies into Kazakhstani market in fields of energy efficiency, RE, construction, digitalisation, ESCO, etc.





## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compactors
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energy accumulation

N021 Technologies for energy efficiency in heating and cooling

N022 Technologies for energy efficiency in lighting

**O - SUSTAINABLE CONSTRUCTION**

O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings

O005 Components and technologies for thermal and energy saving

O006 Roofing

O007 Domotics

O009 Soundproofing

O010 Heat insulation

O011 Heat insulation and soundproofing

O012 Building material for bioarchitecture

O013 Design

O019 Heating and cooling

O021 Services and components

O022 Services and instruments for energy and acoustic diagnosis

O025 Energy management and control systems

O027 Software for energy consumption control and management

O029 Green roofs

O035 Urban green design and organic gardening systems

**P - SUSTAINABLE MOBILITY**

P005 Bike-sharing

P009 Intelligent Transport System (ITS)

P013 Mobility planning and management

P016 Management and innovation systems for Local Public Transport

P020 Mobility management solutions

P029 Electric vehicles for waste collection and street cleaning





**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: Office National de l'Electricité et de l'Eau Potable (Branche Eau) (ONEE/Water Branch)		
Surname: Fedwa	Name: Essannouni	
Spoken languages: Arabic, French, English		
Address: N° 66 , Rue Sebou , Direction planfictaion, Agdal, Rabat		
Zip code:10080	Town:RABAT	Country:Morroco
Ph.number (please write the country code too):	Skype contact:	
E-mail:	Mobile ph. in use while in Italy (please write the country code too):	
Website: <a href="http://www.onep.ma/">http://www.onep.ma/</a>	No. Of employees:	
Turnover per year (in Euros):	Year of foundation: 1972	
<p><b>Your Position in the company</b> <b>(tick only one choice) :</b></p> <p><input type="checkbox"/> Owner</p> <p><input type="checkbox"/> C.E.O./Chief Executive</p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input checked="" type="checkbox"/> Technical</p> <p><input type="checkbox"/> Technical/Corporate Energy Manager</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>
<p><b>Responsibility level:</b></p> <p><input type="checkbox"/> Final decision</p> <p><input type="checkbox"/> Operative</p> <p><input checked="" type="checkbox"/> Plan/Organize</p>		





**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

My mission in the organization is to realize and supervise feasibility studies of urban water supply projects for the southern region in Morocco. In our work, we are called to compare several techniques and materials for the treatment and transport of water. My task touches on several areas related to water from its production until its distribution to the end customer including its treatment, transport and preservation as a vital resource.

Knowledge and research of new technologies and new materials are part of our work. This event will be an opportunity to meet companies and suppliers in the field related to water supply. The conclusions from this event will also be shared with the relevant departments of the Office.





## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
- A002 Vehicle components and accessories
- A003 Systems for weighing and identifying differentiated waste collection containers
- A005 Waste transport by road
- A007 Waste Collection Industrial and Special vehicles
- A014 Bins
- A017 Special containers for differentiated collection
- A019 Special waste collection containers
- A021 Large collection containers
- A022 Transport containers
- A024 Underground eco-points
- A026 Underground or half-underground storagetank systems
- A030 Container handling devices
- A031 Container emptying devices
- A033 Telescopic handlers
- A036 Technology applied to waste transport
- A048 Waste handling and storage
- A049 Automatic waste collection systems

#### B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B002 Conveyor belts
- B006 Filters
- B007 Mixers
- B008 Presses
- B010 Shredders/crushers
- B014 Blades/cutters
- B021 Biological waste treatment
- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment

- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste
- B038 Hydraulic components
- B041 Plastic recycling systems
- B042 Hydraulic pumps and motors

#### C - RECOVERY OF MATTER AND ENERGY

- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
- C027 Waste-derived fuel plants
- C028 Biological waste treatment

#### D - RENEWABLE PRODUCTS

- D003 Ecomaterials, eco-design
- D004 Packaging

#### D1 - BIOBASED INDUSTRY - BIOECONOMY

- D1009 Compost
- D1010 Anaerobic Digestion: plants and equipment
- D1011 Equipment and plants for recovering energy from waste
- D1012 Composting plants and equipments

#### D2 - ENERGY FROM BIOMASS

- D2013 Services

#### D3 - ENERGY FROM BIOGAS

- D3019 Biomass cogeneration and trigeneration

#### D4 - BIOFUELS AND ALTERNATIVE FUELS

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform

management

- E002 Waste Collection Services management

#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

#### G - POLLUTED SITE RECLAMATION

- G002 Containment and water barriers
- G007 Asbestos decontamination
- G008 Groundwater decontamination
- G011 Evaluaton and monitoring contaminated sites
- G016 Products for the absorption of hydrocarbons and chemical substances
- G017 Reclamation technologies and installation

#### H - WASTEWATER LIFTING, TRANSPORT AND STORAGE

- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

#### J - WATER AND WASTEWATER TREATMENT

- J007 Desanding
- J008 Filtration
- J009 Screening and sieving
- J010 Flotation plants
- J012 Separators
- J014 Physical /chemical treatment
- J016 Membrane plants
- J020 Desalting plants
- J047 Water treatment plant design and construction

#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

#### L - SLUDGE DISPOSAL

- L003 Drying

## M - WATER RECYCLING, RECOVERY AND RE-USE

- M001 Water re-use
- M002 Domestic residue recycling
- M003 Water recovery plants

## N - INTEGRATED WATER MANAGEMENT SERVICES

- N003 Water resource planning and management
- N004 water service management consulting
- N006 GIS, mapping, modelling

## O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION

- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment

## R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
- R010 Systems, equipment and material for environmental monitoring
- R011 Mobile equipment for environmental monitoring
- R013 Safety and surveillance systems
- R014 Remote control systems
- R018 Cartography and data archiving (hardware & software)
- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

## U - COMMUNICATION AND CONSULTANCY SERVICES

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

## Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS

- Z006 Multi-utilities and multi-sector activities

## KEY ENERGY

### A THERMAL SOLAR ENERGY

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

### B PHOTOVOLTAIC ENERGY

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

### C - ENERGY FROM WIND

- C001 Equipment, components and technologies for wind power plants
- C007 Services

### K1 - MOTORS

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

### L - COGENERATION AND TRIGENERATION

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

### M - DISTRIBUTED GENERATION AND MICROGENERATION

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

### N - ENERGY SAVING AND EFFICIENCY

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting

- N015 Saving and efficiency in energy
- N016 Saving and efficiency in energy production
- N020 Innovative technologies for energy accumulation
- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

### O - SUSTAINABLE CONSTRUCTION

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning



**Main purpose of your visit to Italy:**

- I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

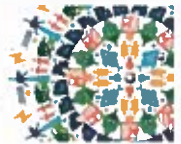


**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: ALRAMOZ VEOLIA L.L.C.		
Surname: RAGHUVANSHI	Name: NITIN	
Spoken languages: English, HINDI,		
Address: PO Box 275, PC-124 ALKHOUD-BEHIND-ALRAFFA-3rd DONUT BUILDING		
Zip code: 124	Town: MUSCAT	Country: OMAN 1st Floor
Ph.number (please write the country code too): 00968 94148801	Skype contact:	
E-mail: NITIN@ALRAMOZ.NET	Mobile ph. in use while in Italy (please write the country code too): 00968 94148801	
Website: WWW.ALRAMOZ.NET	No. Of employees: 2000	
Turnover per year (in Euros):	Year of foundation: 2002	
<b>Your Position in the company (tick only one choice):</b> <input type="checkbox"/> Owner <input checked="" type="checkbox"/> C.E.O./Chief Executive  <b>Head of Department/Supervisor</b> <input type="checkbox"/> Production <input checked="" type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input checked="" type="checkbox"/> Technical/Corporate Energy Manager <input type="checkbox"/> Quality Control <input checked="" type="checkbox"/> Purchasing	<b>Employee</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing  <b>Skilled Worker</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing	<b>Consultant</b> <input type="checkbox"/> Production <input type="checkbox"/> Sales/Marketing <input type="checkbox"/> Technical <input type="checkbox"/> Quality Control <input type="checkbox"/> Purchasing
<b>Responsibility level:</b> <input type="checkbox"/> Final decision <input checked="" type="checkbox"/> Operative <input type="checkbox"/> Plan/Organize		





## TRADE SECTORS LIST 2018

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- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

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### Conditions of participation

For one representative of each International Company, **Piemonte Agency** will offer:

- Personalised agenda of b2b in Torino, set according foreign company's requests, needs and characteristics;
- Transfer from Torino International Airport to Torino city centre;
- Hotel accommodation in Torino for two nights (arrival on 4<sup>th</sup> November; departure on 6<sup>th</sup> November).
- Board (dinner in Torino on the 4<sup>th</sup> and the 5<sup>th</sup> of November and lunches in Torino and Rimini on the 5<sup>th</sup> and on the 6<sup>th</sup> of November)

For one representative of each International Company, **Italian Exhibition Group S.p.A.** will offer:

- 2-nights hotel accommodation in a partnered hotel in Rimini or Riccione - B&B (arrival on 6<sup>th</sup> November; departure on the 7<sup>th</sup> or on the 8<sup>th</sup> November);
- Transfers (shuttle Bus) from the Hotel to the Expo Centre and back;
- Free entrance ticket and free exhibitors' catalogue.
- Transfer (shuttle bus) from the Hotel/Expo Centre to the airport (Bologna/Ancona/Rimini)

The representative of each International Company must commit himself/herself:

- to participate to the business meetings in Torino on **November 5<sup>th</sup>** and in Rimini on **November 6<sup>th</sup>** according to the B2B programme organized by Piemonte Agency;
- to arrange **5 business meetings** with Ecomondo/Key Energy exhibitors through the web platform from October 3<sup>rd</sup> to October 30<sup>th</sup> 2018 – **B2B meeting with ALL Ecomondo exhibitors will take place on November 7<sup>th</sup> from 10.00 am to 5.00 pm;**
- to **respect the meetings' schedule** to the time agreed with exhibiting companies during show days (if I will not fix 5 meetings through the web platform, I commit myself to visit other exhibiting companies in order to reach the number of 5 meetings);
- to deliver the diary to my IEG staff **filled-in with the all the signatures** of the meetings done (after each meeting I will ask for the exhibitors' signature);

Following my participation, IEG undertakes to use my personal data indicated in this form for publication on the online platform and display of the same by exhibitors; IEG must also transfer the same data to third companies to fulfil the contractual obligation to better organize services (hotel booking, transfers, interpreters, etc. ..) resulting from my participation in the event.

***I confirm the above conditions and undertake to comply with them.***

**Date**

14/10/2018.

**Signature**





**ENERGY & CLEANTECH BUSINESS DAYS**  
**B2b event & Visit to exhibition**  
**Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018**

**Company profile international buyers**

Company name: Energetix Pte Ltd		
Surname: Chee		Name: Yeen Yee
Spoken languages: English, Bahasa Malaysia, Mandarin		
Address: 11A Hamilton Road		
Zip code: 209182	Town: Singapore	Country: Singapore
Ph.number (please write the country code too): +65-6394 9349		Skype contact: N.A
E-mail:		Mobile ph. in use while in Italy (please write the country code too):
Website: www.energetix.sg		No. Of employees: 15
Turnover per year (in Euros): EUR6.0 million (expected FY2018)		Year of foundation: Aug 2015
<p><b>Your Position in the company</b> <b>(tick only one choice) :</b></p> <p><input checked="" type="checkbox"/> <b>Owner</b></p> <p><input type="checkbox"/> <b>C.E.O./Chief Executive</b></p> <p><b>Head of Department/Supervisor</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Technical/Corporate Energy Manager</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing ✓</p>	<p><b>Employee</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p> <p><b>Skilled Worker</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>	<p><b>Consultant</b></p> <p><input type="checkbox"/> Production</p> <p><input type="checkbox"/> Sales/Marketing</p> <p><input type="checkbox"/> Technical</p> <p><input type="checkbox"/> Quality Control</p> <p><input type="checkbox"/> Purchasing</p>
<p><b>Responsibility level:</b></p> <p><input type="checkbox"/> Final decision</p> <p><input type="checkbox"/> Operative</p> <p><input type="checkbox"/> Plan/Organize</p>		



**Your Company Activity/ies (no more than 3 choices - please indicate with no.1 your core business):**

**A. INDUSTRY**

- A1. Food and agriculture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- A8. Wood
- A9. Mechanical/automotive
- A10. Steel/Metal processing
- A11. Oil and Gas
- A12. Tannery/Textiles

**B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- B23. Waste recovery and transportation
- B24. Material recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

**C. DISTRIBUTOR**

**D. CONSTRUCTION**

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- D37. Design firm

**E. PUBLIC ADMINISTRATION**

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- E41. State Body/Ministry
- E42. Province/Region
- E43. Healthcare facility

**F. AGRICULTURE**

- F45. Consortium
- F46. Farm

**H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (**only English**):

Energetix is a solar photovoltaic system installer. We engineer, procure, install, test and commission solar PV plants for rooftops and solar farms. We also monitor and maintain solar PV plants as required by our clients. --

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## TRADE SECTORS LIST 2018

**Please tick the products you are interested in purchasing 30 choices maximum**

### ECOMONDO

#### A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- A001 Compacters
- A002 Vehicle components and accessories
- A003 Systems for weighing and identifying differentiated waste collection containers
- A005 Waste transport by road
- A007 Waste Collection Industrial and Special vehicles
- A014 Bins
- A017 Special containers for differentiated collection
- A019 Special waste collection containers
- A021 Large collection containers
- A022 Transport containers
- A024 Underground eco-points
- A026 Underground or half-underground storagetank systems
- A030 Container handling devices
- A031 Container emptying devices
- A033 Telescopic handlers
- A036 Technology applied to waste transport
- A048 Waste handling and storage
- A049 Automatic waste collection systems

#### B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B002 Conveyor belts
- B006 Filters
- B007 Mixers
- B008 Presses
- B010 Shredders/crushers
- B014 Blades/cutters
- B021 Biological waste treatment
- B025 Chemical/physical waste treatment
- B028 Recyclable material treatment
- B030 Special and hazardous waste treatment
- B033 Hazardous waste disposal
- B035 Treatment and disposal of infectious medical waste

- B038 Hydraulic components
- B041 Plastic recycling systems
- B042 Hydraulic pumps and motors

#### C - RECOVERY OF MATTER AND ENERGY

- C002 Salvaged and recycled material
- C010 Organic waste salvage
- C014 Plastic salvage
- C015 Tyre salvage
- C020 Textile recovery
- C027 Waste-derived fuel plants
- C028 Biological waste treatment

#### D - RENEWABLE PRODUCTS

- D003 Ecomaterials, eco-design
- D004 Packaging

#### D1 - BIOBASED INDUSTRY - BIOECONOMY

- D1009 Compost
- D1010 Anaerobic Digestion: plants and equipment
- D1011 Equipment and plants for recovering energy from waste
- D1012 Composting plants and equipments

#### D2 - ENERGY FROM BIOMASS

- D2013 Services

#### D3 - ENERGY FROM BIOGAS

- D3019 Biomass cogeneration and trigeneration

#### D4 - BIOFUELS AND ALTERNATIVE FUELS

- D1009 Equipment and components for biofuels
- D1009 Plants for the production of alternative fuels
- D1009 Production of biofuels

#### E - INTEGRATED WASTE MANAGEMENT

- E001 Collection platform management
- E002 Waste Collection Services management

#### F - C&D WASTE: TREATMENT AND RECOVERY

- F002 Dust elimination devices
- F012 Wheels and tires

#### G - POLLUTED SITE RECLAMATION

- G002 Containment and water barriers
- G007 Asbestos decontamination
- G008 Groundwater decontamination
- G011 Evaluaton and monitoring contaminated sites
- G016 Products for the absorption of hydrocarbons and chemical substances
- G017 Reclamation technologies and installation

#### H - WASTEWATER LIFTING, TRANSPORT AND STORAGE

- H002 Purification and water treatment
- H005 hydraulic and supple jonts
- H007 Valves

#### J - WATER AND WASTEWATER TREATMENT

- J007 Desanding
- J008 Filtration
- J009 Screening and sieving
- J010 Flotation plants
- J012 Separators
- J014 Physical /chemical treatment
- J016 Membrane plants
- J020 Desalting plants
- J047 Water treatment plant design and construction

#### K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER

- K005 Galvanizing industry
- K006 Metalurgical & mechanical industry

#### L - SLUDGE DISPOSAL

- L003 Drying

#### M - WATER RECYCLING, RECOVERY AND RE-USE

- M001 Water re-use
- M002 Domestic residue recycling
- M003 Water recovery plants

#### N - INTEGRATED WATER MANAGEMENT SERVICES





- N003 Water resource planning and management
- N004 water service management consulting
- N006 GIS, mapping, modelling

#### O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION

- O007 Treatment of indoor air
- O021 Air purification system control
- O026 Dust treatment

#### R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

- R005 Water analysis: measurement and equipment
- R007 Gas analysis and classification: measurement and equipment
- R010 Systems, equipment and material for environmental monitoring
- R011 Mobile equipment for environmental monitoring
- R013 Safety and surveillance systems
- R014 Remote control systems
- R018 Cartography and data archiving (hardware & software)
- R026 Level/rate/capacity measurement
- R027 Miscellaneous measurers

#### U - COMMUNICATION AND CONSULTANCY SERVICES

- U008 Information Technologies and software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- U011 Environmental impact assessment studies

#### Z - ASSOCIATIONS, ORGANIZATIONS, MISCELLANEOUS

- Z006 Multi-utilities and multi-sector activities

## KEY ENERGY

### A THERMAL SOLAR ENERGY

- A018 Control and management software
- A001 Equipment for solar energy
- A015 Services

### B PHOTOVOLTAIC ENERGY

- B/003 Components and technologies for photovoltaic plants
- B/018 Control and management software
- B/002 Equipment, components and products for photovoltaic energy
- B/011 Flexible film photovoltaic modules
- B/008 Photovoltaic plant installers
- B/007 Plants for the production of photovoltaic solar energy
- B/010 Solar streetlamps and lighting
- B/012 Thin film photovoltaic modules
- B/005 Turnkey photovoltaic plants

### C - ENERGY FROM WIND

- C001 Equipment, components and technologies for wind power plants
- C007 Services

### K1 - MOTORS

- K1004 LV asynchronous motors
- K1008 AC motors for inverters

### L - COGENERATION AND TRIGENERATION

- L006 Gas cogeneration and trigeneration
- L008 Cogeneration and trigeneration plants

### M - DISTRIBUTED GENERATION AND MICROGENERATION

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

### N - ENERGY SAVING AND EFFICIENCY

- N006 ESCO Energy Service Company
- N007 LED lighting
- N008 High efficiency street lighting
- N015 Saving and efficiency in energy

- N016 Saving and efficiency in energy production
- N020 Innovative technologies for energy accumulation
- N021 Technologies for energy efficiency in heating and cooling
- N022 Technologies for energy efficiency in lighting

### O - SUSTAINABLE CONSTRUCTION

- O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings
- O005 Components and technologies for thermal and energy saving
- O006 Roofing
- O007 Domotics
- O009 Soundproofing
- O010 Heat insulation
- O011 Heat insulation and soundproofing
- O012 Building material for bioarchitecture
- O013 Design
- O019 Heating and cooling
- O021 Services and components
- O022 Services and instruments for energy and acoustic diagnosis
- O025 Energy management and control systems
- O027 Software for energy consumption control and management
- O029 Green roofs
- O035 Urban green design and organic gardening systems

### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)
- P013 Mobility planning and management
- P016 Management and innovation systems for Local Public Transport
- P020 Mobility management solutions
- P029 Electric vehicles for waste collection and street cleaning

