



### **B2b** event & Visit to exhibition

Torino/Rimini, November 5th - 8th 2018

## **Company profile international buyers**

Company name: Beijing Capital Coporation Limited							
Surname: Zhao		Name: Liang					
Spoken languages: Chinese							
Address: Building No.2, Xindadu Ho	tel, No.	21 Chegongzhuang Street	, Xicheng I	District			
Zip code: 100044	Town: Be	eijing	Country	Country: P. R. China			
Ph.number (please write the country too): 86-13801396057	y code	Skype contact:	•				
E-mail:		Mobile ph. in use while in code too):	n Italy (ple	ase write the country			
Website: www.capitalwater.cn		No. Of employees: 13000	0+				
Turnover per year (in Euros):		Year of foundation:					
1.2 billions		1999					
Your Position in the company (tick only one choice):	Skilled	Production Sales/Marketing Technical Quality Control Purchasing  I Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing			
Responsibility level:  □ Final decision  □ Operative  √ Plan/Organize							













### choices - please indicate with no.1 your core

### **business**):

#### A. INDUSTRY

- □ A1. Food and agricolture
- □ A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

### **B. SERVICES**

- □ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- √ B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- □ B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- √ B26. Utilities/Integrated management company(No.1 business)
- B26. Utilities/ Integrated energy efficiency management

- □ B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- □ B30. Technician/installation engineer

#### **□ C. DISTRIBUTOR**

### D. CONSTRUCTION

- D31. Cement manufacturer
- □ D32. Inert material recycling centre
- D33. Extractor
- □ D34. Demolition company
- □ D35. Builder/construction firm
- □ D36. Real estate company/developer
- □ D37. Design firm

### E. PUBLIC ADMINISTRATION

- □ E38. Municipality of up to 50,000 inhabitants
- □ E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

#### H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity (only English):

A core enterprise of Beijing Capital Group (BCG) in the environmental industry, which was established in 1999 and listed in Shanghai Stock Exchange (stock code: 600008) in 2000. BCC has become an industrial lead in the fields of urban water utilities, solid waste treatment, water environment, and green energy development and resource recycling etc.













### **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO	C - RECOVERY OF MATTER AND	√ G011 Evaluaton and monitoring contaminated sites
Α-	WASTE	E COLLECTION, TRANSPORT	ENERGY	☐ G016 Products for the absorption of
	_	EET CLEANING	☐ C002 Salvaged and recycled material	hydrocarbons and chemical substances
	A001	Compacters	□ C010 Organic waste salvage	
	A002	Vehicle components and accessories	<ul><li>☐ C014 Plastic salvage</li><li>☐ C015 Tyre salvage</li></ul>	☐ G017 Reclamation technologies and installation
	A003	Systems for weighing and	, •	H - WASTEWATER LIFTING,
		identifying differentiated waste collection containers	<ul> <li>☐ C020 Textile recovery</li> <li>☐ C027 Waste-derived fuel plants</li> </ul>	TRANSPORT AND STORAGE
	A005	Waste transport by road	√ C028 Biological waste treatment	☐ H002 Purification and water treatment
	A007	Waste Collection Industrial and	D - RENEWABLE PRODUCTS	☐ H005 hydraulic and supple jonts
_	71007	Special vehicles	□ D003 Ecomaterials, eco-design	☐ H007 Valves
	A014	Bins	☐ D004 Packaging	J - WATER AND WASTEWATER
	A017	Special containers for differentiated collection		TREATMENT  ☐ J007 Desanding
П	A019	Special waste collection	D1 - BIOBASED INDUSTRY -	
	71010	containers	BIOECONOMY	
	A021	Large collection containers	☐ D1009 Compost	□ J009 Screening and sieving
	A022	Transport containers	☐ D1010 Anaerobic Digestion: plants and	<ul><li>☐ J010 Flotation plants</li><li>√ J012 Separators</li></ul>
	A024	Underground eco-points	equipment √ D1011 Equipment and plants for	☐ J014 Physical /chemical treatment
	A026	Underground or half-	recovering energy from waste	√ J016 Membrane plants
		underground storagetank systems	☐ D1012 Composting plants and equipments	<ul> <li>J020 Desalting plants</li> <li>J047 Water treatment plant design</li> </ul>
	A030	Container handling devices		and construction
	A031	Container emptying devices	D2 - ENERGY FROM BIOMASS	
	A033	Telescopic handlers	□ D2013 Services	K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER
	A036	Technology applied to waste	D3 - ENERGY FROM BIOGAS	☐ K005 Galvanizing industry
		transport	√ D3019 Biomass cogeneration and	☐ K006 Metalurgical & mechanical
	A048	Waste handling and storage	trigeneration	industry
	A049	Automatic waste collection systems	D4 - BIOFUELS AND ALTERNATIVE FUELS	L - SLUDGE DISPOSAL
D	WASTE	E TREATMENT AND DISPOSAL	□ D1009 Equipment and components for	√ L003 Drying
		LOGIES AND COMPONENTS	biofuels	M - WATER RECYCLING, RECOVERY
	B002	Conveyor belts	□ D1009 Plants for the production of	AND RE-USE
	B006	Filters	alternative fuels	√ M001 Water re-use
	B007	Mixers	□ D1009 Production of biofuels	<ul> <li>√ M002 Domestic residue recycling</li> <li>√ M003 Water recovery plants</li> </ul>
	B008	Presses		v water recovery plants
	B010	Shredders/crushers	E - INTEGRATED WASTE MANAGEMENT	
	B014	Blades/cutters	☐ E001 Collection platform	N - INTEGRATED WATER MANAGEMENT SERVICES
<b>√</b>	B021	Biological waste treatment	management	√ N003 Water resource planning and
	B025	Chemical/physical waste	√ E002 Waste Collection Services management	management
		treatment	management	□ N004 water service management
	B028	Recyclable material treatment	F - C&D WASTE: TREATMENT AND	consulting
	B030	Special and hazardous waste	RECOVERY	√ N006 GIS, mapping, modelling
<b>√</b>	B033	treatment Hazardous waste disposal	<ul><li>☐ F002 Dust elimination devices</li><li>☐ F012 Wheels and tires</li></ul>	O - TECHNOLOGY & DEVICES FOR AIR
	B035	Treatment and disposal of	- 1012 WHOOS and thes	PURIFICATION
ш	טטט	infectious medical waste	G - POLLUTED SITE RECLAMATION	□ O007 Treatment of indoor air
	B038	Hydraulic components	☐ G002 Containment and water barriers	□ O021 Air purification system control
	B041	Plastic recycling systems	☐ G007 Asbestos decontamination	□ O026 Dust treatment
	B042	Hydraulic pumps and motors	☐ G008 Groundwater decontamination	















#### 6-9 November 2018 R - ENVIRONMENTAL EQUIPMENT, □ B/018 Control and management □ N021 Technologies for energy ANALYSIS, MEASUREMENT, CONTROL software efficiency in heating and cooling R005 Water analysis: measurement B/002 Equipment, components and N022 Technologies for energy and equipment products for photovoltaic energy efficiency in lighting П R007 Gas analysis and classification: Flexible film photovoltaic B/011 O - SUSTAINABLE CONSTRUCTION measurement and equipment modules Systems, equipment and □ O002 Bioarchitecture: design and R010 B/008 Photovoltaic plant installers material for environmental construction of passive B/007 Plants for the production of П monitoring and ultra-low energy photovoltaic solar energy consumption buildings R011 Mobile equipment for B/010 Solar streetlamps and lighting environmental monitoring O005 Components and technologies $\Box$ for thermal and energy saving Thin film photovoltaic modules R013 Safety and surveillance systems O006 Roofing П B/005 Turnkey photovoltaic plants R014 Remote control systems **Domotics** O007 Cartography and data archiving R018 **C - ENERGY FROM WIND** (hardware & software) 0009 Soundproofing Equipment, components and П R026 Level/rate/capacity П O010 Heat insulation technologies for wind power measurement Heat insulation and 0011 plants П R027 Miscellaneous measurers soundproofing C007 Services Building material for O012 П **U - COMMUNICATION AND** K1 - MOTORS bioarchitecture **CONSULTANCY SERVICES** K1004 LV asynchronous motors □ O013 Design U008 Information Technologies and Heating and cooling K1008 AC motors for inverters O019 software products П O021 Services and components U009 **Environmental Consultancy and** Engineering services O022 Services and instruments for L - COGENERATION AND energy and acoustic diagnosis **TRIGENERATION** U010 Management & maintenance service companies O025 Energy management and L006 Gas cogeneration and control systems U011 Environmental impact trigeneration assessment studies O027 Software for energy L008 Cogeneration and trigeneration consumption control and plants Z - ASSOCIATIONS, ORGANIZATIONS, management **MISCELLANEOUS M - DISTRIBUTED GENERATION AND** O029 Green roofs □ Z006 Multi-utilities and multi-sector MICROGENERATION O035 Urban green design and activities M004 Plants for distributed generation organic gardening systems and remote heating **KEY ENERGY P - SUSTAINABLE MOBILITY** M005 Mini and micro cogeneration P005 Bike-sharing N - ENERGY SAVING AND EFFICIENCY THERMAL SOLAR ENERGY P009 Intelligent Transport System ESCO Energy Service N006 (ITS) A018 Control and management Company P013 Mobility planning and software N007 LED lighting management

High efficiency street lighting

Saving and efficiency in energy

Saving and efficiency in energy

Innovative technologies for

energy accumulation

production

## Main purpose of your visit to Italy:



Equipment for solar energy

Components and technologies

for photovoltaic plants

Services

**PHOTOVOLTAIC ENERGY** 

□ A001

□ A015

B/003



N008

N015

N016

N020





P016

□ P020

П

□ P029

Management and innovation

Mobility management solutions

systems for Local Public

Electric vehicles for waste

collection and street cleaning

Transport





<ul><li>I have a budget for new purchases</li><li>I want to discover the latest market innovations</li></ul>	
□ I have an ongoing project	
I you have an ongoing project, we kindly ask you to write a br English only, capital letters):	ief description of it (in















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5th - 8th 2018

## **Company profile international buyers**

Company name: Zone Wast	e Mar	ragersost & Rec	yeling					
Company name: Zone Waste Management & Recycling Surname: Varghese Name: Bobin Monthilayil								
Spoken languages: English								
Address: M-33, Musable	Address: M-33, Musalfah, Abubhabi							
Zip code: 70092 1	Town:	Abu Dhabi	Count	ry: United	Asab	Empat		
Ph.number (please write the countr code too):	у	Skype contact:						
Website: www. conenviro	ريـ	No. Of employees:	100+					
Turnover per year (in Euros):		Year of foundation:						
2,500,000		2014						
Your Position in the company (tick only one choice):  Owner C.E.O./Chief Executive  Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing  Responsibility level:		Production Sales/Marketing Technical Quality Control Purchasing  Worker Production Sales/Marketing	Consu	Production Sales/Ma Technica Quality C	rketing I Control			
Final decision Operative Plan/Organize								













choices - please indicate with no.1 your core

business):

#### A. INDUSTRY

- □ A1. Food and agricolture
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- A11. Oil and Gas
- □ A12. Tannery/Textiles

#### **B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
  - □ B15. Port/interport/airport authorities
  - □ B16. Reclamation and treatment of contaminated sites
  - □ B17. Waste-to-energy plant
  - B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
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#### E. PUBLIC ADMINISTRATION

- □ E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

### H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity (only English):
Hazardous Waste Managiment Service / Recycling of Papen.













### **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

	ECOMONDO	□ B042	Hydraulic pumps and motors	0	G007	Asbestos decontamination
A - WASTI	E COLLECTION, TRANSPORT	C - RECO	VERY OF MATTER AND		G008	Groundwater decontamination
AND STRE	EET CLEANING	ENERGY			G011	Evaluaton and monitoring contaminated sites
A001	Compacters	□ C002	Salvaged and recycled material		G016	Products for the absorption of
→ A002	Vehicle components and accessories	□ C010	Organic waste salvage Plastic salvage			hydrocarbons and chemical substances
A003	Systems for weighing and	□ C015	Tyre salvage		G017	Reclamation technologies and
	identifying differentiated waste	□ C020	Textile recovery		3011	installation
1	collection containers	□ C027	Waste-derived fuel plants			E1444 TEED   15TUVO
M A005	Waste transport by road	□ C027	Biological waste treatment			EWATER LIFTING, ORT AND STORAGE
□ A007	Waste Collection Industrial and Special vehicles	L C026	Biological waste treatment			Purification and water treatment
A014	Bins	D - RENE	WABLE PRODUCTS		H005	hydraulic and supple jonts
A017	Special containers for	□ D003	Ecomaterials, eco-design	_	H007	Valves
2 7017	differentiated collection	□ D004	Packaging	_	11001	V4.1700
A019	Special waste collection containers	D4 D100	8		WATE! EATME	R AND WASTEWATER :NT
A021	Large collection containers	BIOECON	ASED INDUSTRY -		J007	Desanding
□ A022	Transport containers		Compost		J008	Filtration
□ A024	Underground eco-points		Anaerobic Digestion: plants and		J009	Screening and sieving
□ A026	Underground or half-		equipment		J010	Flotation plants
_ /\u020	underground storagetank	□ D1011	Equipment and plants for		J012	Separators
	systems		recovering energy from waste	D	J014	Physical /chemical treatment
□ A030	Container handling devices	D1012	Composting plants and equipments		J016	Membrane plants
□ A031	Container emptying devices		equipments		J020	Desalting plants
A033	Telescopic handlers	D2 - ENEF	RGY FROM BIOMASS	9	J047	Water treatment plant design
□ A036	Technology applied to waste transport	□ D2013	Services	1.000		and construction
M A048	Waste handling and storage		RGY FROM BIOGAS			MENT OF INDUSTRIAL AND WASTEWATER
□ A049	Automatic waste collection	□ D3019	Biomass cogeneration and trigeneration			Galvanizing industry
	systems  E TREATMENT AND DISPOSAL		UELS AND ALTERNATIVE			Metalurgical & mechanical industry
	LOGIES AND COMPONENTS	FUELS	Equipment and companyons for	1.	SLUDG	SE DISPOSAL
□ B002	Conveyor belts	□ D1009	Equipment and components for biofuels		L003	Drying
□ B006	Filters	□ D1009	Plants for the production of	136.4		
□ B007	Mixers		alternative fuels		- WATE ID RE-U	R RECYCLING, RECOVERY
□ B008	Presses	□ D1009	Production of biofuels			Water re-use
□ B010	Shredders/crushers				M002	Domestic residue recycling
□ B014	Blades/cutters	E - INTEG	RATED WASTE MANAGEMENT	-	M003	, ,
B021	Biological waste treatment	□ E001	Collection platform	-	IVIUUS	Water recovery plants
□ B025	Chemical/physical waste treatment		management		INITEO	DATED MATED
B028	Recyclable material treatment	₩ E002	Waste Collection Services management			RATED WATER MENT SERVICES
B030	Special and hazardous waste treatment		/ASTE: TREATMENT AND		N003	Water resource planning and management
B033	Hazardous waste disposal	RECOVER			N004	water service management
□ B035	Treatment and disposal of	□ F002	Dust elimination devices			consulting
□ B038	infectious medical waste	□ F012	Wheels and tires		N006	GIS, mapping, modelling
□ B038	Hydraulic components Plastic recycling systems		JTED SITE RECLAMATION		TECHI	NOLOGY & DEVICES FOR AIR
_ <b>50</b> -1	r ideal recycling systems	□ G002	Containment and water barriers	FU	KIFICA	2

















	O007	Treatment of indoor air	В	РНОТС	VOLTAIC ENERGY	A STATE OF THE PARTY OF THE PAR		energy accumulation
	O021	Air purification system control		B/003	Components and technologies for photovoltaic plants		N021	Technologies for energy efficiency in heating and cooling
	O026	Dust treatment		B/018	Control and management software		N022	Technologies for energy efficiency in lighting
		ONMENTAL EQUIPMENT, S, MEASUREMENT, CONTROL		B/002	Equipment, components and products for photovoltaic energy	O	- SUST	AINABLE CONSTRUCTION
V	R005	Water analysis: measurement and equipment		B/011	Flexible film photovoltaic modules		0002	Bioarchitecture: design and construction of passive and ultra-low energy
	R007	Gas analysis and classification:		B/008	Photovoltaic plant installers			consumption buildings
	R010	measurement and equipment Systems, equipment and		B/007	Plants for the production of photovoltaic solar energy		O005	Components and technologies for thermal and energy saving
		material for environmental monitoring		B/010	Solar streetlamps and lighting		0006	Roofing
	R011	Mobile equipment for		B/012	Thin film photovoltaic modules		0007	Domotics
	11011	environmental monitoring		B/005	Turnkey photovoltaic plants		0009	Soundproofing
	R013	Safety and surveillance systems	c.	. FNFRG	BY FROM WIND		O010	Heat insulation
	R014	Remote control systems		C001	Equipment, components and		0011	Heat insulation and
	R018	Cartography and data archiving (hardware & software)			technologies for wind power plants		0012	soundproofing  Building material for
	R026	Level/rate/capacity measurement		C007	Services		0013	bioarchitecture
	R027	Miscellaneous measurers	K1	- MOTO	ORS			Design  Heating and cooling
	11027	Wilderia i i casarera		K1004	LV asynchronous motors			Services and components
		UNICATION AND ANCY SERVICES		K1008	AC motors for inverters			Services and instruments for energy and acoustic diagnosis
	U008	Information Technologies and software products			IERATION AND		O025	Energy management and
	U009	Environmental Consultancy and	_	IGENER		_		control systems
	U010	Engineering services  Management & maintenance		L006	Gas cogeneration and trigeneration		I O027	Software for energy consumption control and management
		service companies		L008	Cogeneration and trigeneration plants		0029	Green roofs
	U011	Environmental impact assessment studies			piants			Urban green design and
7 - 1	ASSOC	IATIONS, ORGANIZATIONS,			BUTED GENERATION AND NERATION			organic gardening systems
MIS	CELLA	NEOUS		M004 F	Plants for distributed generation	P	- SUST	AINABLE MOBILITY
	Z006	Multi-utilities and multi-sector			and remote heating		P005	Bike-sharing
		activities		M005 N	fini and micro cogeneration		P009	Intelligent Transport System (ITS)
		KEY ENERGY	N -	ENERG	SY SAVING AND EFFICIENCY		P013	Mobility planning and
				N006	ESCO Energy Service	_	1 1 013	management
Α .	THERM	AL SOLAR ENERGY		N007	Company LED lighting		P016	Management and innovation
	A018	Control and management		N007	High efficiency street lighting			systems for Local Public Transport
		software		N015	Saving and efficiency in energy		P020	Mobility management solutions
	A001 A015	Equipment for solar energy Services		N016	Saving and efficiency in energy production		P029	Electric vehicles for waste collection and street cleaning
				NICOO	Immercative technical action for			







□ N020 Innovative technologies for







Main purpose of your visit to Italy:
☐ I have a budget for new purchases ☐ I want to discover the latest market innovations
I have an ongoing project
Thave all origining project
I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):
Our Company Zone Waste Management & Recycling are into Waste Management Service both Non Hazardow & Hazardow
into Maste Management Service both Non Hazardow & Hazardow
Wash.
We are planning to start a Waste Water Treatment Plant in Abudhabifor the treatment of Chemical mixedwater. We are having a lot of Inquiries beganding this kind of waste which is generaling from chemical cleaning Company.
We are having a lot of Inquiries Dregarding this kind of waste
which is generaling from chemical cleaning Company
***************************************















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5th - 8th 2018

## **Company profile international buyers**

Company name: Zone Waste Management & Recycling						
Surname: El Musy		Name: Samir				
Spoken languages: English	Azabi	С				
Address: M-33, Musalba	h,					
Zip code: 70092	Γown: /	AbuDhabi	Country	: United Asab Emisate		
Ph.number (please write the countr too):	y code	Skype contact:				
E-mail:		Mobile ph. in use while in too):	Mobile ph. in use while in Italy (please write the country code too):			
Website: www Zenenviro.	ر ا	No. Of employees:	00t			
Turnover per year (in Euros):		Year of foundation:				
2,500,000		2014				
Your Position in the company	Employ	-	Consult			
(tick only one choice):		Production		Production		
✓ Owner		Sales/Marketing		Sales/Marketing		
□ C.E.O./Chief Executive				Technical		
Head of		Quality Control Purchasing		Quality Control Purchasing		
Department/Supervisor		i dicilasing		r di cridsirig		
□ Production	Skilled	Worker				
□ Sales/Marketing		Production				
□ Technical		Sales/Marketing				
□ Technical/Corporate		_ ' ' '		1)		
Energy Manager		Quality Control				
<ul><li>Quality Control</li></ul>		Purchasing				
<ul><li>Purchasing</li></ul>	N 1	N .				
			E			
Responsibility level:						
Final decision						
□ Operative						
□ Plan/Organize						













choices - please indicate with no.1 your core

### business):

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#### F. AGRICULTURE

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- □ F46. Farm

#### H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity (only	English):
Hazardous/Non Hazardous W	aste Management Services
Paper Reading.	
0 0	















### **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

	ECOMONDO	□ B042 Hydraulic pumps and motors	G007 Asbestos decontamination
A - WASTI	E COLLECTION, TRANSPORT	C - RECOVERY OF MATTER AND	☐ G008 Groundwater decontamination
AND STRE	EET CLEANING	ENERGY	☐ G011 Evaluaton and monitoring contaminated sites
A001	Compacters	☐ C002 Salvaged and recycled material	☐ G016 Products for the absorption of
□ A002	Vehicle components and accessories	<ul><li>☐ C010 Organic waste salvage</li><li>☐ C014 Plastic salvage</li></ul>	hydrocarbons and chemical substances
A003	Systems for weighing and	☐ C015 Tyre salvage	☐ G017 Reclamation technologies and
	identifying differentiated waste collection containers	☐ C020 Textile recovery	installation
☑ A005	Waste transport by road	☐ C027 Waste-derived fuel plants	H - WASTEWATER LIFTING,
□ A007	Waste Collection Industrial and	☐ C028 Biological waste treatment	TRANSPORT AND STORAGE
02	Special vehicles	D - RENEWABLE PRODUCTS	☐ H002 Purification and water treatment
A014	Bins	□ D003 Ecomaterials, eco-design	☐ H005 hydraulic and supple jonts
A017	Special containers for	□ D004 Packaging	☐ H007 Valves
1 2 4040	differentiated collection	□ Doo4 I ackaging	J - WATER AND WASTEWATER
A019	Special waste collection containers	D1 - BIOBASED INDUSTRY -	TREATMENT
A021	Large collection containers	BIOECONOMY	☐ J007 Desanding
□ A022	Transport containers	□ D1009 Compost	☐ J008 Filtration
□ A024	Underground eco-points	☐ D1010 Anaerobic Digestion: plants and	☐ J009 Screening and sieving
□ A026	Underground or half-	equipment	☐ J010 Flotation plants
	underground storagetank	□ D1011 Equipment and plants for	☐ J012 Separators
- 4000	systems	recovering energy from waste	J014 Physical /chemical treatment
□ A030	Container handling devices	D1012 Composting plants and equipments	☐ J016 Membrane plants
□ A031 □ A033	Container emptying devices		☐ J020 Desalting plants
□ A036	Telescopic handlers	D2 - ENERGY FROM BIOMASS	J047 Water treatment plant design and construction
□ A036	Technology applied to waste transport	□ D2013 Services	and construction
A048	Waste handling and storage	D3 - ENERGY FROM BIOGAS	K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER
A049	Automatic waste collection	□ D3019 Biomass cogeneration and trigeneration	☐ K005 Galvanizing industry
	systems	-	☐ K006 Metalurgical & mechanical
	ETREATMENT AND DISPOSAL LOGIES AND COMPONENTS	D4 - BIOFUELS AND ALTERNATIVE FUELS	industry
□ B002	Conveyor belts	☐ D1009 Equipment and components for	L - SLUDGE DISPOSAL
□ B006	Filters	biofuels	L003 Drying
□ B007	Mixers	<ul> <li>D1009 Plants for the production of alternative fuels</li> </ul>	M - WATER RECYCLING, RECOVERY
□ B008	Presses	□ D1009 Production of biofuels	AND RE-USE
□ B010	Shredders/crushers		☐ M001 Water re-use
□ B014	Blades/cutters	E - INTEGRATED WASTE MANAGEMENT	M002 Domestic residue recycling
□ B021	Biological waste treatment	□ E001 Collection platform	M003 Water recovery plants
□ B025	Chemical/physical waste	management	
E Pose	treatment	E002 Waste Collection Services	N - INTEGRATED WATER MANAGEMENT SERVICES
B028	Recyclable material treatment	management	□ N003 Water resource planning and
/	Special and hazardous waste treatment	F - C&D WASTE: TREATMENT AND RECOVERY	management
B033	Hazardous waste disposal	☐ F002 Dust elimination devices	☐ N004 water service management consulting
□ B035	Treatment and disposal of infectious medical waste	☐ F012 Wheels and tires	□ N006 GIS, mapping, modelling
□ B038	Hydraulic components	G - POLLUTED SITE RECLAMATION	O - TECHNOLOGY & DEVICES FOR AIR
□ B041	Plastic recycling systems	☐ G002 Containment and water barriers	PURIFICATION
			3













Green & Circular Economy **6-9 November 2018** Rimini Italy



	O007	Treatment of indoor air	В	РНОТО	OVOLTAIC ENERGY			energy accumulation
	O021	Air purification system control		B/003	Components and technologies for photovoltaic plants		N021	Technologies for energy efficiency in heating and cooling
	O026	Dust treatment		B/018	Control and management software		N022	Technologies for energy efficiency in lighting
R -	ENVIR	ONMENTAL EQUIPMENT, S, MEASUREMENT, CONTROL		B/002	Equipment, components and products for photovoltaic energy	0		INABLE CONSTRUCTION
D	R005	Water analysis: measurement and equipment		B/011	Flexible film photovoltaic modules		O002	Bioarchitecture: design and construction of passive and ultra-low energy
	R007	Gas analysis and classification: measurement and equipment		B/008	Photovoltaic plant installers			consumption buildings
	R010	Systems, equipment and		B/007	Plants for the production of photovoltaic solar energy		O005	Components and technologies for thermal and energy saving
		material for environmental monitoring		B/010	Solar streetlamps and lighting		O006	Roofing
	R011	Mobile equipment for		B/012	Thin film photovoltaic modules		O007	Domotics
_		environmental monitoring		B/005	Turnkey photovoltaic plants		O009	Soundproofing
	R013	Safety and surveillance systems	C-	FNFR	SY FROM WIND		O010	Heat insulation
	R014 R018	Remote control systems  Cartography and data archiving		C001	Equipment, components and technologies for wind power		O011	Heat insulation and soundproofing
_		(hardware & software) Level/rate/capacity		C007	plants Services		O012	Building material for bioarchitecture
	11020	measurement		C007	Services		O013	Design
	R027	Miscellaneous measurers	K1	- MOTO	DRS		Q019	Heating and cooling
LL COMMUNICATION AND			K1004	LV asynchronous motors		O021	Services and components	
CC	NSULT	IUNICATION AND TANCY SERVICES		K1008	AC motors for inverters		O022	Services and instruments for energy and acoustic diagnosis
	U008	Information Technologies and software products		COGEN	NERATION AND		O025	Energy management and control systems
		Environmental Consultancy and Engineering services	_	L006	Gas cogeneration and trigeneration		O027	Software for energy consumption control and
	U010	Management & maintenance service companies		L008	Cogeneration and trigeneration		0000	management =
	U011	Environmental impact			plants		O029	Green roofs
7	48800	assessment studies CIATIONS, ORGANIZATIONS,			IBUTED GENERATION AND NERATION		O035	Urban green design and organic gardening systems
		ANEOUS		M004 F	Plants for distributed generation	۱Р-	SUSTA	INABLE MOBILITY
	Z006	Multi-utilities and multi-sector			and remote heating		P005	Bike-sharing
		activities			Mini and micro cogeneration		P009	Intelligent Transport System (ITS)
		KEY ENERGY	N -	ENERG	BY SAVING AND EFFICIENCY		P013	Mobility planning and
Δ	THERM	MAL SOLAR ENERGY		N006	ESCO Energy Service Company		P016	management Management and innovation
				N007	LED lighting		1 010	systems for Local Public
	A018	Control and management		N008	High efficiency street lighting			Transport
		software		N015	Saving and efficiency in energy		P020	Mobility management solutions
	A001	Equipment for solar energy		N016	Saving and efficiency in energy production		P029	Electric vehicles for waste collection and street cleaning
$\Box$	A015	Services			P. 0 2 2 0 1 0 1 1			







□ N020 Innovative technologies for









Main purpose of your visit to Italy:
□ I have a budget for new purchases
I want to discover the latest market innovations
I have an ongoing project
I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):
* Initial. level of blaste blater Tocatment plant in Abudhabi * Tocating chemical mixed waste blater.
* Treating chemical prixed waste Water.
7















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

## **Company profile international buyers**

Company name: Omran Sazan Mah	nab			
Surname: Shariati		Name: Mansour		
Spoken languages:English				
Address: No.61, East Heydari Mogl	nadam, A	dl Blv., Mirzababaee Blv.	, Pounak	Sq
Zip code: 1473713819	Town:Te	hran	Count	ry:Iran
Ph.number (please write the count code too):	ry	Skype contact: -		
E-mail:		Mobile ph. in use while code too):	in Italy (p	lease write the country
Website:		No. Of employees: 50		
Turnover per year (in Euros): 15 r	nillion	Year of foundation: 20	year	
Your Position in the company (tick only one choice):  ✓ Owner  □ C.E.O./Chief Executive  Head of Department/Supervisor  ✓ Production  ✓ Sales/Marketing  ✓ Technical  ✓ Technical/Corporate Energy Manager  ✓ Quality Control  ✓ Purchasing  Responsibility level:	Production Sales/Marketing Technical Quality Control Purchasing  I Worker Production Sales/Marketing Technical Quality Control Purchasing	Consu	Production Sales/Marketing Technical Quality Control Purchasing	
✓ Final decision ✓ Operative				



Plan/Organize













<u>choices - please indicate with no.1 your core</u>
<u>business):</u>

### A. INDUSTRY

- 1 A1. Food and agricolture
- ✓ A3. Paper, cardboard
- ✓ A4. Chemical/Pharmaceutical
- √ A5. Electric/Electronic
- ✓ A6. Rubber/Plastic materials
- √ A7. Packaging
- ✓ A8. Wood
- ✓ A9. Mechanical/automotive
- ✓ A10. Steel/Metal processing
- ✓ A11. Oil and Gas
- ✓ A12. Tannery/Textiles

#### **B. SERVICES**

- □ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- □ B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- □ B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- □ B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- □ B30. Technician/installation engineer

#### **□ C. DISTRIBUTOR**

### D. CONSTRUCTION

- □ D31. Cement manufacturer
- D32. Inert material recycling centre
- □ D33. Extractor
- □ D34. Demolition company
- □ D35. Builder/construction firm
- □ D36. Real estate company/developer
- □ D37. Design firm

### **E. PUBLIC ADMINISTRATION**

- □ E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- F45. Consortium
- □ F46. Farm

## **☐ H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (only English):

The activities of Omran Sazan Mahab Co. are related to the design, supply, construction, installation, commissioning and operation of water and wastewater treatment plant.

### **TRADE SECTORS LIST 2018**















## Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO		C002	Salvaged and recycled material			installation
	MA A O TE	COLLECTION TRANSPORT		C010	Organic waste salvage	Н -	- WASTI	EWATER LIFTING,
		E COLLECTION, TRANSPORT EET CLEANING		C014	Plastic salvage	TR	ANSPO	RT AND STORAGE
	A001	Compacters		C015	Tyre salvage		H002	Purification and water treatment
	A002	Vehicle components and		C020	Textile recovery		H005	hydraulic and supple jonts
_		accessories		C027	Waste-derived fuel plants		H007	Valves
	A003	Systems for weighing and identifying differentiated waste collection containers	□ D -	C028	Biological waste treatment  VABLE PRODUCTS	TR	REATME	
	A005	Waste transport by road		D003	Ecomaterials, eco-design	✓ ✓	J007 J008	Desanding Filtration
	A007	Waste Collection Industrial and		D003	Packaging	<b>√</b>	J009	Screening and sieving
	71007	Special vehicles		D004	Fackaging	<b>√</b>	J010	Flotation plants
	A014	Bins				<b>√</b>	J012 J014	Separators Physical /chemical treatment
	A017	Special containers for		- BIOB	ASED INDUSTRY - OMY	✓	J016	Membrane plants
		differentiated collection			Compost	<b>√</b>	J020 J047	Desalting plants Water treatment plant design
	A019	Special waste collection			Anaerobic Digestion: plants and	•		nstruction
_		containers		DIOIO	equipment			
	A021	Large collection containers		D1011	Equipment and plants for			MENT OF INDUSTRIAL AND WASTEWATER
	A022	Transport containers			recovering energy from waste			Galvanizing industry
	A024	Underground eco-points		D1012	Composting plants and			Metalurgical & mechanical
	A026	Underground or half- underground storagetank			equipments		KUUU	industry
		systems	D2	- ENER	GY FROM BIOMASS			
	A030	Container handling devices		D2013	Services	_		SE DISPOSAL
	A031	Container emptying devices	Da	ENED	CV FROM BIOCAS		L003	Drying
	A033	Telescopic handlers	_		GY FROM BIOGAS			R RECYCLING, RECOVERY
	A036	Technology applied to waste		D3019	Biomass cogeneration and trigeneration		ID RE-U	
		transport				✓ ✓	M001 M002	Water re-use Domestic residue recycling
	A048	Waste handling and storage		- BIOFU	JELS AND ALTERNATIVE	✓	M003	Water recovery plants
	A049	Automatic waste collection		_	Equipment and components for			
		systems		D1009	biofuels	N ·	- INTEG	RATED WATER
В-	WASTE	TREATMENT AND DISPOSAL		D1009	Plants for the production of	M	ANAGE	MENT SERVICES
- T	ECHNO	LOGIES AND COMPONENTS			alternative fuels		N003	Water resource planning and
	B002	Conveyor belts		D1009	Production of biofuels		NOOA	management
	B006	Filters					N004	water service management consulting
	B007	Mixers	E-	INTEG	RATED WASTE MANAGEMENT		N006	GIS, mapping, modelling
	B008	Presses		E001	Collection platform	_		ore, mapping, measing
	B010	Shredders/crushers			management		- TECHN JRIFICA	NOLOGY & DEVICES FOR AIR
	B014	Blades/cutters		E002	Waste Collection Services			_
	B021	Biological waste treatment			management		0007	Treatment of indoor air
	B025	Chemical/physical waste			ASTE: TREATMENT AND		O021	Air purification system control
		treatment	RE	COVER	Y		O026	Dust treatment
	B028	Recyclable material treatment		F002	Dust elimination devices			
	B030	Special and hazardous waste treatment		F012	Wheels and tires			ONMENTAL EQUIPMENT, S, MEASUREMENT, CONTROL
	B033	Hazardous waste disposal	G -	POLLU	ITED SITE RECLAMATION		R005	Water analysis: measurement
	B035	Treatment and disposal of		G002	Containment and water barriers	_	11000	and equipment
_	D000	infectious medical waste		G007	Asbestos decontamination		R007	Gas analysis and classification:
	B038	Hydraulic components	✓	G008	Groundwater decontamination			measurement and equipment
	B041	Plastic recycling systems		G011	Evaluaton and monitoring		R010	Systems, equipment and
	B042	Hydraulic pumps and motors	✓	G016	contaminated sites  Products for the absorption of			material for environmental monitoring
_	DECC:				arbons and chemical substances		R011	Mobile equipment for
	RECOV	ERY OF MATTER AND		G017	Reclamation technologies and			environmental monitoring













	R013	Safety and surveillance systems		B/007	Plants for the production of photovoltaic solar energy	0	- SUSTA	AINABLE CONSTRUCTION
	R014	Remote control systems		B/010	Solar streetlamps and lighting		O002	Bioarchitecture: design and
	R018	Cartography and data archiving (hardware & software)			Thin film photovoltaic modules			construction of passive and ultra-low energy
	R026	Level/rate/capacity			Turnkey photovoltaic plants			consumption buildings
		measurement			BY FROM WIND		O005	Components and technologies for thermal and energy saving
	R027	Miscellaneous measurers		C001	Equipment, components and		O006	Roofing
		UNICATION AND	_	•••	technologies for wind power		O007	Domotics
CC	NSULT	ANCY SERVICES			plants		O007	Soundproofing
	U008	Information Technologies and software products		C007	Services		O009	Heat insulation
	11000	•	<b>K</b> 1	- MOTO	DRS			
	U009	Environmental Consultancy and Engineering services		K1004	LV asynchronous motors		O011	Heat insulation and soundproofing
	U010	Management & maintenance service companies			AC motors for inverters		O012	Building material for bioarchitecture
	U011	Environmental impact		COCE	IEDATION AND		O013	Design
		assessment studies		IGENER	NERATION AND RATION		O019	Heating and cooling
z-	ASSOC	CIATIONS, ORGANIZATIONS,			Gas cogeneration and		O021	Services and components
		ANEOUS			trigeneration		O022	Services and instruments for
	Z006	Multi-utilities and multi-sector		L008	Cogeneration and trigeneration			energy and acoustic diagnosis
		activities			plants		O025	Energy management and control systems
		KEY ENERGY			IBUTED GENERATION AND NERATION		O027	Software for energy consumption control and
Α	THERM	MAL SOLAR ENERGY		M004 F	Plants for distributed generation and remote heating	_	0000	management
	1010	Operational and assessment		M005 I	Mini and micro cogeneration		O029	Green roofs
Ш	A018	Control and management software	N.		OV CAVING AND EFFICIENCY		O035	Urban green design and organic gardening systems
	A001	Equipment for solar energy			SY SAVING AND EFFICIENCY			
	A015	Services		N006	ESCO Energy Service Company	Ρ.		AINABLE MOBILITY
				N007	LED lighting		P005	Bike-sharing
В		DVOLTAIC ENERGY		N008	High efficiency street lighting		P009	Intelligent Transport System (ITS)
	B/003	Components and technologies for photovoltaic plants		N015	Saving and efficiency in energy		P013	Mobility planning and
	B/018	Control and management		N016	Saving and efficiency in energy		1 013	management
	D/010	software			production		P016	Management and innovation
	B/002	Equipment, components and products for photovoltaic energy		N020	Innovative technologies for energy accumulation			systems for Local Public Transport
	B/011	Flexible film photovoltaic		N021	Technologies for energy		P020	Mobility management solutions
		modules			efficiency in heating and cooling		P029	Electric vehicles for waste
	B/008	Photovoltaic plant installers		N022	Technologies for energy efficiency in lighting			collection and street cleaning

## Main purpose of your visit to Italy:













- ✓ I have a budget for new purchases
- ✓ I want to discover the latest market innovations
- ✓ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

WASTEWATER REUSE, CAPACITY: 1000 M3/DAY WATER DESALINATION, CAPACITY: 1500 M3/DAY SEA-WATER DESALINATION, CAPACITY: 4500 M3/DAY















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

## **Company profile international buyers**

Company name: SAMAN MOHIT AZMA (SAMA CO.)						
Surname: <b>SALEHI MOAYED</b>		Name: MAHDI				
Spoken languages: <b>ENGLISH</b>						
Address: # 10, No.38, Azarshah	r St., Ira	nshahr St., Karimkh	an- e -Zand St., Tehran, IRAN			
Zip code: <b>1584653933</b>	Town: <b>T</b> e	ehran	Country: IRAN			
Ph.number (please write the count code too):	ry	Skype contact:				
E-mail:		Mobile ph. in use while in Italy (please write the country code too):				
Website: www.sama-ce.com		No. Of employees: 20				
Turnover per year (in Euros):		Year of foundation: 20	008			
2,000,000						
Your Position in the company (tick only one choice):  □ Owner □ C.E.O./Chief Executive  Head of Department/Supervisor  □ Production □ Sales/Marketing □ Technical □ Technical/Corporate Energy Manager □ Quality Control □ Purchasing		Production Sales/Marketing Technical Quality Control Purchasing  Worker Production Sales/Marketing Technical Quality Control	Consultant  Production Sales/Marketing Cultical Quality Control Purchasing			
Responsibility level:  ☑ Final decision □ Operative □ Plan/Organize						















choices - please indicate with no.1 your core

### **business**):

#### A. INDUSTRY

- □ A1. Food and agricolture
- □ A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

#### **B. SERVICES**

- ☑ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- ☑ B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- ☑ B19. Miscellaneous plant operator (EPC contractor of Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- □ B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- ☑ B28. Engineering firm
- □ B29. Accommodation facilities (holiday village, hotel etc.)
- ☑ B30. Technician/installation engineer

#### ☑ C. DISTRIBUTOR

#### D. CONSTRUCTION

- □ D31. Cement manufacturer
- D32. Inert material recycling centre
- □ D33. Extractor
- □ D34. Demolition company
- ☑ D35. Builder/construction firm
- □ D36. Real estate company/developer
- □ D37. Design firm

#### **E. PUBLIC ADMINISTRATION**

- □ E38. Municipality of up to 50,000 inhabitants
- □ E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

## **□ H. ASSOCIATIONS/INSTITUTIONS**

Please describe in four lines (max) your activity (only English):

SAMAN MOHIT AZMA (SAMA CO.) is a private stock E.P.C. Company which has been engaged in variety of projects including Oil, Gas & Petrochemical industries, Solar Power Plants, Environmental Engineering, Solid Waste, Risk Assessment, HSE, ... in Iran. Its mission is to establish a pioneer and dynamic organization which tries to develop new technologies and promote the industry both in domestic and international scale and upgrade the quality of life worldwide as a result. SAMA activities are based on a full Project Engineering, Procurement, and Construction (E.P.C) which cover most of the industrial projects in different categories especially in field of Renewable Energy.













### **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO		B042	Hydraulic pumps and motors	G.	POLL	TIED SHE RECLAMATION
			_				G002	Containment and water barriers
		E COLLECTION, TRANSPORT EET CLEANING		RECO\ IERGY	/ERY OF MATTER AND			Asbestos decontamination
	A001	Compacters		C002	Salvaged and recycled material		G008	Groundwater decontamination
	1002	Vehicle components and		C010	Organic waste salvage		G011	Evaluaton and monitoring contaminated sites
		accessories		C014	Plastic salvage		G016	Products for the absorption of
	A003	Systems for weighing and		C015	Tyre salvage	_		carbons and chemical
		identifying differentiated waste collection containers		C020	Textile recovery		subst	ances
	1005	Waste transport by road		C027	Waste-derived fuel plants		G017	Reclamation technologies and installation
	1007	Waste Collection Industrial and		C028	Biological waste treatment			Installation
	1007	Special vehicles	_	5545	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			EWATER LIFTING,
	A014	Bins	_		VABLE PRODUCTS	_		ORT AND STORAGE
	A017	Special containers for		D003	Ecomaterials, eco-design			Purification and water treatmen
		differentiated collection		D004	Packaging		H005	hydraulic and supple jonts
	A019	Special waste collection					H007	Valves
	1004	containers			ASED INDUSTRY -			R AND WASTEWATER
	A021	Large collection containers	_	DECON		_	EATME	
	1022	Transport containers			Compost	<u>√</u>		Desanding
	1024	Underground eco-points		D1010	Anaerobic Digestion: plants and equipment	<b>☑</b>		Filtration Screening and sieving
	A026	Underground or half- underground storagetank		D1011	Equipment and plants for	☑		Flotation plants
		systems	_	2.0	recovering energy from waste	$\overline{\checkmark}$		Separators
	A <i>030</i>	Container handling devices		D1012	Composting plants and	$\checkmark$		Physical /chemical treatment
	A031	Container emptying devices			equipments	☑		Membrane plants
	A <i>033</i>	Telescopic handlers	D2	- ENER	GY FROM BIOMASS	⊻		Desalting plants
	A <i>036</i>	Technology applied to waste transport		D2013	Services	⊻		Water treatment plant design and struction
	A <i>04</i> 8	Waste handling and storage	D3		GY FROM BIOGAS	K-	TREAT	TMENT OF INDUSTRIAL AND
	A049	Automatic waste collection	✓		Biomass cogeneration and	AR	TISAN	WASTEWATER
		systems		ingene	eration		K005 (	Galvanizing industry
		E TREATMENT AND DISPOSAL LOGIES AND COMPONENTS		- BIOFU ELS	JELS AND ALTERNATIVE		K006	Metalurgical & mechanical industry
	3002	Conveyor belts		D1009	Equipment and components for	L-	SLUDO	GE DISPOSAL
$\Box$ $E$	3006	Filters		D4000	biofuels		L003	Drying
□ <i>E</i>	3007	Mixers		D1009	Plants for the production of alternative fuels			
		Presses		D1009	Production of biofuels		· WATE ID RE-U	R RECYCLING, RECOVERY ISE
		Shredders/crushers	_	2.000	. readener er bretaere			Water re-use
	3014	Blades/cutters	F.	INTEGI	RATED WASTE MANAGEMENT		M002	Domestic residue recycling
	3021	Biological waste treatment		E001	Collection platform		M003	, ,
	3025	Chemical/physical waste treatment			management			, p
$\Box$ $E$	3028	Recyclable material treatment		E002	Waste Collection Services management		_	RATED WATER
	3030	Special and hazardous waste treatment	F-	C&D W	ASTE: TREATMENT AND		NOO3	WENT SERVICES  Water resource planning and
□ <i>E</i>	3033	Hazardous waste disposal		COVER			NO. 1	management
	3035 3035	Treatment and disposal of		F002	Dust elimination devices	✓	N004	water service management consulting
_ <i>L</i>	2000	infectious medical waste		F012	Wheels and tires	$\square$	N006	GIS, mapping, modelling
$\Box$ E	3038	Hydraulic components						



□ B041 Plastic recycling systems

















#### O - TECHNOLOGY & DEVICES FOR AIR **PURIFICATION**

0007	Treatment of indoor air
0021	Air purification system control

#### 0026 Dust treatment

#### R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

☑ R005	Water analysis: measurement
	and equipment

$\checkmark$	R007	Gas analysis and classification:
		measurement and equinment

$\checkmark$	R010	Systems, equipment and
		material for environmental
		monitoring

- ☑ R011 Mobile equipment for environmental monitoring
- ☑ R013 Safety and surveillance systems
- R014 Remote control systems
- Cartography and data archiving R018 (hardware & software)
- Level/rate/capacity П R026 measurement
- Miscellaneous measurers R027

#### **U - COMMUNICATION AND CONSULTANCY SERVICES**

- Information Technologies and U008 software products
- U009 Environmental Consultancy and Engineering services
- U010 Management & maintenance service companies
- $\Box$ U011 Environmental impact assessment studies

#### Z - ASSOCIATIONS, ORGANIZATIONS, **MISCELLANEOUS**

□ *Z006* Multi-utilities and multi-sector activities

#### KEY ENERGY

#### THERMAL SOLAR ENERGY

- A018 Control and management software П A001 Equipment for solar energy
- A015 Services

#### **B PHOTOVOLTAIC ENERGY**

$\checkmark$	B/003	Components and technologies
		for photovoltaic plants
.7	D/010	Control and management

**☑** *B*/018 Control and management software

**☑** B/002 Equipment, components and products for photovoltaic energy

**☑** B/011 Flexible film photovoltaic modules

☑ B/008 Photovoltaic plant installers

 $\overline{\mathbf{Q}}$ B/007 Plants for the production of photovoltaic solar energy

 $\overline{\mathbf{V}}$ B/010 Solar streetlamps and lighting  $\sqrt{\phantom{a}}$ B/012 Thin film photovoltaic modules

 $\sqrt{}$ B/005 Turnkey photovoltaic plants

#### C - ENERGY FROM WIND

 $\square$ C001 Equipment, components and technologies for wind power plants

☑ C007 Services

#### K1 - MOTORS

K1004 LV asynchronous motors K1008 AC motors for inverters

#### L - COGENERATION AND **TRIGENERATION**

- □ L006 Gas cogeneration and trigeneration
- □ L008 Cogeneration and trigeneration plants

#### **M - DISTRIBUTED GENERATION AND MICROGENERATION**

- M004 Plants for distributed generation and remote heating
- M005 Mini and micro cogeneration

#### N - ENERGY SAVING AND EFFICIENCY

$\checkmark$	N006	ESCO Energy Service
		Company

N007 LED lighting

П N008 High efficiency street lighting

N015 Saving and efficiency in energy

 $\checkmark$ N016 Saving and efficiency in energy production

N020 Innovative technologies for energy accumulation

□ N021 Technologies for energy efficiency in heating and cooling

N022 Technologies for energy efficiency in lighting

#### O - SUSTAINABLE CONSTRUCTION

0002	Bioarchitecture: design and
	construction of passive and
	ultra-low energy consumption
	buildings

0005 Components and technologies for thermal and energy saving

0006 Roofing

**Domotics** 0007

0009 Soundproofing 

П 0010 Heat insulation

Heat insulation and 0011 soundproofing

0012 Building material for bioarchitecture

0013 Design

0019 Heating and cooling

П 0021 Services and components

0022 Services and instruments for energy and acoustic diagnosis 0025 Energy management and

control systems 0027 Software for energy consumption control and

management 0029 Green roofs

0035 Urban green design and organic gardening systems

#### P - SUSTAINABLE MOBILITY

- P005 Bike-sharing
- P009 Intelligent Transport System (ITS)

P013 Mobility planning and management

P016 Management and innovation  $\Box$ systems for Local Public Transport

□ P020 Mobility management solutions

P029 Electric vehicles for waste collection and street cleaning









CO-FINANCED WITH ERDF





### Main purpose of your visit to Italy:

- ☑ I have a budget for new purchases
- ☐ I want to discover the latest market innovations
- ☑ I have an ongoing project

If you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

SAMA CO. IS THE AGENT OF DIFFERENT EUROPEAN COMPANIES AND WE AT SAMA CO. ARE WORKING AS EPC CONTRACTOR ON DIFFERENT INDUSTRIES LIKE SOLAR POWER PLANT, BIOGASS, WIND ENERGY, WATER & WASTEWATER TREATMENT PLANT AND SOLID WASTE MANAGEMENT.

NOW, WE ARE WORKING ON SOME SOLAR POWER PLANT PROJECTS WITH CAPACITY OF 10 MW, 1 MW, 500 KW, 100 KW,... AND WOULD LIKE TO EXPAND OUR SUPPLIERS FROM DIFFERENT COUNTRIES LIKE ITALY THAT IS FAMOUS IN THIS FIELD.

MEANWHILE, ACCORDING TO NEW GOVERNMENT'S POLICY AND SUPPORTING PHOTOVOLTAEIC PRODUCTION PLANTS, WE WANT TO SET UP THE PHOTOVOLTAEIC PRODUCTION LINE WITH THE CAPACITY OF 100 MW. AS THE INVESTING OF THIS PROJECT IS READY AND THE ITALIAN COMPANIES ARE SPECIALIST IN THIS FILED, SO WE WOULD LIKE TO VISIT THEM TO CAN MAKE A CONTRACT FOR THIS PROJECT AND THE SOLAR PANEL AND EQUIPMENT SUPPLIERS FOR OUR ONGOING PROJECTS AS WELL.















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

## **Company profile international buyers**

Company name: The ALE "Kazakhstan Association of Waste Management" KazWaste "							
Surname: Baykulov		Name: Shynbulat					
Spoken languages: russian							
Address: Republic of Kazakhstan, (	)50022, A	Almaty, Seifullin Avenue, 59	97 Office 414				
Zip code:	Town: Al	maty	Country: Kazakhstan				
Ph.number (please write the count too): +7 701 588 83 42	ry code	Skype contact:					
E-mail: kazwaste1@gmail.com		Mobile ph. in use while in Italy (please write the country code too): +7 701 588 83 42					
Website: www.kaz-waste.kz		No. Of employees: 7					
Turnover per year (in Euros): 100	000	Year of foundation: 2003					
Your Position in the company (tick only one choice):  □Owner  ✓ C.E.O./Chief Executive  Head of Department/Supervisor  □Production □Sales/Marketing □Technical □Technical/Corporate Energy Manager □Quality Control □Purchasing	Skilled	Production Sales/Marketing Technical	Consultant				
Responsibility level:  □ Final decision  ✓ Operative  ✓ Plan/Organize							

Your Company Activity/ies (no more than 3	☐ B28. Engineering firm
	□ B29. Accommodation facilities (holiday village,















### choices - please indicate with no.1 your core

### business):

#### A. INDUSTRY

- A1. Food and agricolture
- □ A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

#### **B. SERVICES**

- □ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- □ B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- □ B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- □ B22. Maintenance and cleaning
- ☐ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- □ B25. Breaker/vehicle breaker/coachwork converting company
- □ B26. Utilities/Integrated management company
- □ B26. Utilities/ Integrated energy efficiency management

hotel etc.)

□ B30. Technician/installation engineer

#### **□ C. DISTRIBUTOR**

#### D. CONSTRUCTION

- □ D31. Cement manufacturer
- □ D32. Inert material recycling centre
- □ D33. Extractor
- □ D34. Demolition company
- □ D35. Builder/construction firm
- □ D36. Real estate company/developer
- □ D37. Design firm

#### **E. PUBLIC ADMINISTRATION**

- □ E38. Municipality of up to 50,000 inhabitants
- □ E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm
- ✓ □ H. ASSOCIATIONS/INSTITUTIONS

Member of Kazakhstan's Waste Management Association KazWaste

Please describe in four lines (max) your activity (**only English**):

Our association represents entrepreneurs who do business in the field of waste. We are actively involved in the development of standards and laws in waste management. We are lobbying the interests of our members in all government bodies. Our goal is to build a green and circular economy. Mr. Shynbulat is also General Manager of the company KazKauchuk (tyre recycling), interested in meeting companies working in the field of tyre recycling / rubber products.









2





## **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

	ECOMONDO	C - RECOVERY OF MATTER AND ENERGY	☐ G016 Products for the absorption of hydrocarbons and chemical
A - WASTE COLLECTION, TRANSPORT		☐ C002 Salvaged and recycled material	substances
	REET CLEANING	✓ C010 Organic waste salvage	☐ G017 Reclamation technologies and
✓ A001	·	✓ C014 Plastic salvage	installation
□ A002	Vehicle components and accessories	✓ C015 Tyre salvage	H - WASTEWATER LIFTING,
□ A003		✓ C020 Textile recovery	TRANSPORT AND STORAGE
□ A000	identifying differentiated waste	✓ C027 Waste-derived fuel plants	☐ H002 Purification and water treatment
	collection containers	✓ C028 Biological waste treatment	☐ H005 hydraulic and supple jonts
□ A005	' '	D - RENEWABLE PRODUCTS	☐ H007 Valves
□ A007	Waste Collection Industrial and Special vehicles	✓ D003 Ecomaterials, eco-design	J - WATER AND WASTEWATER
□ A014	'	☐ D004 Packaging	TREATMENT
□ A014	-		□ J007 Desanding
□ A017	differentiated collection	D1 - BIOBASED INDUSTRY -	□ J008 Filtration
□ A019	Special waste collection	BIOECONOMY	J009 Screening and sieving
	containers	✓ D1009 Compost	□ J010 Flotation plants
□ A021	Large collection containers	☐ D1010 Anaerobic Digestion: plants and	☐ J012 Separators
□ A022	'	equipment  ✓ D1011 Equipment and plants for	□ J014 Physical /chemical treatment
□ A024	Underground eco-points	recovering energy from waste	□ J016 Membrane plants
□ A026		✓ D1012 Composting plants and	□ J020 Desalting plants
	underground storagetank systems	equipments	<ul><li>J047 Water treatment plant design and construction</li></ul>
□ A030	Container handling devices	D2 - ENERGY FROM BIOMASS	and construction
□ A031	Container emptying devices	✓ D2013 Services	K - TREATMENT OF INDUSTRIAL AND ARTISAN WASTEWATER
□ A033	Telescopic handlers	D2 ENERGY FROM BIOCAS	
□ A036	Technology applied to waste	D3 - ENERGY FROM BIOGAS  ✓ D3019 Biomass cogeneration and	<ul><li>K005 Galvanizing industry</li><li>K006 Metalurgical &amp; mechanical</li></ul>
,	transport	trigeneration	industry
✓ A048	3	D4 PIOCUELO AND ALTERNATIVE	I OLUBOS DIODOSAI
□ A049	Automatic waste collection systems	D4 - BIOFUELS AND ALTERNATIVE FUELS	L - SLUDGE DISPOSAL  □ L003 Drying
B - WAS	TE TREATMENT AND DISPOSAL	<ul> <li>D1009 Equipment and components for biofuels</li> </ul>	M - WATER RECYCLING, RECOVERY
_	OLOGIES AND COMPONENTS	□ D1009 Plants for the production of	AND RE-USE
□ B002	Conveyor belts	alternative fuels	☐ M001 Water re-use
□ B006	Filters	□ D1009 Production of biofuels	✓ M002 Domestic residue recycling
□ B007	Mixers		☐ M003 Water recovery plants
□ B008	Presses	E - INTEGRATED WASTE MANAGEMENT	
<b>✓</b> B010	Shredders/crushers	☐ E001 Collection platform	N - INTEGRATED WATER
□ B014	Blades/cutters	management	MANAGEMENT SERVICES
<b>✓</b> B021	Biological waste treatment	✓ E002 Waste Collection Services	□ N003 Water resource planning and
□ B025	Chemical/physical waste treatment	management	management  N004 water service management
□ B028		F - C&D WASTE: TREATMENT AND	consulting
	•	RECOVERY	□ N006 GIS, mapping, modelling
□ B030	treatment	☐ F002 Dust elimination devices	
□ B033	Hazardous waste disposal	☐ F012 Wheels and tires	O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION
□ B035	· ·	G - POLLUTED SITE RECLAMATION	□ O007 Treatment of indoor air
	infectious medical waste	☐ G002 Containment and water barriers	<del></del>
□ B038 ✓	'	☐ G007 Asbestos decontamination	□ O021 Air purification system control
v	B041 Plastic recycling systems	☐ G008 Groundwater decontamination	□ O026 Dust treatment
□ B042		☐ G011 Evaluaton and monitoring contaminated sites	R - ENVIRONMENTAL EQUIPMENT,









ANALYSIS, MEASUREMENT, CONTROL

3





as analysis and classification: easurement and equipment /stems, equipment and aterial for environmental onitoring obile equipment for environmental monitoring afety and surveillance systems emote control systems eartography and data archiving ardware & software) evel/rate/capacity easurement iscellaneous measurers  ICATION AND CY SERVICES formation Technologies and offtware products environmental Consultancy and engineering services anagement & maintenance		C007 - MOTO K1004	Flexible film photovoltaic modules Photovoltaic plant installers Plants for the production of photovoltaic solar energy Solar streetlamps and lighting Thin film photovoltaic modules Turnkey photovoltaic plants  AY FROM WIND Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors  AC motors for inverters		O002 constr	Bioarchitecture: design and ruction of passive and ultra-low y consumption buildings  Components and technologies for thermal and energy saving  Boofing  Domotics  Soundproofing  Heat insulation  Heat insulation  Heat insulation and soundproofing  Building material for bioarchitecture  Design  Heating and cooling
vstems, equipment and aterial for environmental onitoring oblie equipment for nvironmental monitoring afety and surveillance systems emote control systems artography and data archiving ardware & software) evel/rate/capacity easurement iscellaneous measurers  ICATION AND CY SERVICES formation Technologies and offtware products nvironmental Consultancy and ngineering services		B/007 B/010 B/012 B/005 ENERC C001  C007 - MOTO K1004	Plants for the production of photovoltaic solar energy Solar streetlamps and lighting Thin film photovoltaic modules Turnkey photovoltaic plants  GY FROM WIND  Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors		Constreer energy O005  C0006  C0007  C0009  C0010  C0011  C0012  C0013	ruction of passive and ultra-low y consumption buildings  Components and technologies for thermal and energy saving Roofing  Domotics  Soundproofing  Heat insulation  Heat insulation and soundproofing  Building material for bioarchitecture  Design
aterial for environmental onitoring obile equipment for avironmental monitoring afety and surveillance systems artography and data archiving ardware & software) evel/rate/capacity easurement iscellaneous measurers  ICATION AND CY SERVICES formation Technologies and offtware products avironmental Consultancy and agineering services		B/010 B/012 B/005 ENERC C001 C007 - MOTO K1004	Plants for the production of photovoltaic solar energy Solar streetlamps and lighting Thin film photovoltaic modules Turnkey photovoltaic plants  GY FROM WIND  Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors		O005  O006  O007  O009  O010  O011  O012  O013	y consumption buildings Components and technologies for thermal and energy saving Roofing Domotics Soundproofing Heat insulation Heat insulation and soundproofing Building material for bioarchitecture Design
article and surveillance systems artography and data archiving artware & software) artware & software) are wel/rate/capacity easurement iscellaneous measurers  ICATION AND CY SERVICES formation Technologies and offtware products environmental Consultancy and ngineering services		B/012 B/005 ENERG C001 C007 - MOTO K1004	Solar streetlamps and lighting Thin film photovoltaic modules Turnkey photovoltaic plants  EY FROM WIND  Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors		O006 O007 O009 O010 O011 O012	for thermal and energy saving Roofing Domotics Soundproofing Heat insulation Heat insulation and soundproofing Building material for bioarchitecture Design
emote control systems artography and data archiving ardware & software) evel/rate/capacity easurement iscellaneous measurers ICATION AND CY SERVICES formation Technologies and offware products nvironmental Consultancy and ngineering services	C -	B/005 ENERG C001 C007 - MOTO K1004	Turnkey photovoltaic plants  GY FROM WIND  Equipment, components and technologies for wind power plants  Services  DRS  LV asynchronous motors		O007 O009 O010 O011 O012	Domotics Soundproofing Heat insulation Heat insulation and soundproofing Building material for bioarchitecture Design
artography and data archiving ardware & software) evel/rate/capacity easurement iscellaneous measurers  ICATION AND CY SERVICES formation Technologies and offtware products invironmental Consultancy and ingineering services	C -	C007 - MOTO K1004	Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors		O009 O010 O011 O012 O013	Soundproofing Heat insulation Heat insulation and soundproofing Building material for bioarchitecture Design
ardware & software) evel/rate/capacity easurement iscellaneous measurers ICATION AND CY SERVICES formation Technologies and oftware products environmental Consultancy and engineering services		C001  C007  - MOTO K1004	Equipment, components and technologies for wind power plants Services  DRS  LV asynchronous motors		O010 O011 O012 O013	Heat insulation Heat insulation and soundproofing Building material for bioarchitecture Design
easurement iscellaneous measurers ICATION AND CY SERVICES formation Technologies and oftware products environmental Consultancy and engineering services		C007 - MOTO K1004	technologies for wind power plants Services  DRS  LV asynchronous motors		O012 O013	soundproofing  Building material for bioarchitecture  Design
ICATION AND CY SERVICES formation Technologies and oftware products environmental Consultancy and engineering services	K1	- <b>MOTO</b> K1004	DRS  LV asynchronous motors	_ _	O013	bioarchitecture  Design
CY SERVICES formation Technologies and oftware products revironmental Consultancy and regineering services		K1004	LV asynchronous motors			Design
formation Technologies and oftware products nvironmental Consultancy and ngineering services			•		O019	
oftware products  Invironmental Consultancy and Ingineering services	L-	K1008	AC motors for inverters			Healing and Cooling
nvironmental Consultancy and ngineering services					O021	Services and components
• •		COGEN	NERATION AND		O022	Services and instruments for energy and acoustic diagnosis
ervice companies			RATION  Gas cogeneration and		O025	Energy management and control systems
nvironmental impact ssessment studies		L008	trigeneration Cogeneration and trigeneration		O027	Software for energy consumption control and
TIONS ORGANIZATIONS			plants			management
TIONS, ORGANIZATIONS, EOUS			IBUTED GENERATION AND NERATION	□ <b>√</b>	O029 O035	Green roofs Urban green design and
ulti-utilities and multi-sector stivities			Plants for distributed generation	ь		ic gardening systems
EV ENERGY	П	MOO5 N	ŭ			INABLE MOBILITY
er Enterior		100001	with and micro cogeneration			Bike-sharing
SOLAR ENERGY	,			Ш	F009	Intelligent Transport System (ITS)
ontrol and management	✓	Comp	pany		P013	Mobility planning and management
oftware		N007			P016	Management and innovation
quipment for solar energy		N008	, ,			systems for Local Public
ervices		N015			Dooo	Transport
OLTAIC ENERGY		N016				Mobility management solution
omponents and technologies r photovoltaic plants		N020	Innovative technologies for		FU29	Electric vehicles for waste collection and street cleaning
·		N021	Technologies for energy efficiency in heating and cooling			
of   	ntrol and management tware uipment for solar energy rvices  LTAIC ENERGY mponents and technologies	N- Introl and management Itware  uipment for solar energy rvices  □ UTAIC ENERGY  mponents and technologies photovoltaic plants  introl and management  □	SOLAR ENERGY  N - ENERGY  N006 Componitrol and management tware  □ N007 uipment for solar energy vices □ N015 □ N016  LTAIC ENERGY mponents and technologies photovoltaic plants ntrol and management □ N021	N - ENERGY SAVING AND EFFICIENCY  N006 ESCO Energy Service Company  N007 LED lighting  LED lighting  N008 High efficiency street lighting  N015 Saving and efficiency in energy  N016 Innovative technologies for energy accumulation  N021 Technologies for energy	SOLAR ENERGY  N - ENERGY SAVING AND EFFICIENCY  N006 ESCO Energy Service Company  Introl and management tware  Introl and management Introl and management Introl and management Introl and management  Intr	SOLAR ENERGY  N - ENERGY SAVING AND EFFICIENCY  N006 ESCO Energy Service Company  N007 LED lighting  P016  LTAIC ENERGY  N016 Saving and efficiency in energy production  N020 Innovative technologies for energy accumulation  N021 Technologies for energy  N021 Technologies for energy

# Main purpose of your visit to Italy:

☐ I have a budget for new purchases

✓ □ I want to discover the latest market innovations

□ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):













### **B2b** event & Visit to exhibition

Torino/Rimini, November 5th - 8th 2018

## Company profile international buyers

Company name: "Kazak hstani	science	& technology center for	housing	futites development"		
Surname: Makhambet	Name: Adar					
Spoken languages: Katakh,	Lussia	n, English				
Address: 75 Turan aver						
Zip code: 010000	Town:	Astana	Country	: Kazakhstan		
Ph.number (please write the count too):	ry code	Skype contact:				
E-mail:	, Produ	Mobile ph. in use while in Italy (please write the country code too):				
Website: 2hkh.com. kz		No. Of employees: 20				
Turnover per year (in Euros):		Year of foundation:				
200 000		2011				
Your Position in the company	Emplo					
(tick only one choice) 1				Production		
Owner		Sales/Marketing		Sales/Marketing		
<b>♂</b> C.E.O./Chief Executive				Technical Quality Control		
Head of				Purchasing		
Department/Supervisor		rarchasing		rarchasing		
□ Production	Skilled	Worker				
□ Sales/Marketing		Production				
□ Technical		Sales/Marketing				
□ Technical/Corporate						
Energy Manager		C				
□ Quality Control		Purchasing				
□ Purchasing						
Responsibility level:	-					
□ Operative						
□ Plan/Organize						













choices - please indicate with no.1 your core

### business):

### A. INDUSTRY

- A1. Food and agricolture
- A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

#### B. SERVICES

- B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- □ B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
- recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- ☑ B26. Utilities/ Integrated energy efficiency management

- □ B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

#### C. DISTRIBUTOR

### D. CONSTRUCTION

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
- D35. Builder/construction firm
- D36. Real estate company/developer
- □ D37. Design firm

### E. PUBLIC ADMINISTRATION

- □ E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- E40. National corps/brigades/forces
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- F45. Consortium
- □ F46. Farm

### H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity (only English):

Scientific recearch and experimental design work on creation and implementation of innovational technologies in housing and utilities field.

Attraction of international technological companies into Kazakhstani market in fields of energy efficiency, RE, construction, digitalisation, ESCO, etc.













### **TRADE SECTORS LIST 2018**

## Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO		B042	Hydraulic pumps and motors		G007	Asbestos decontamination
			_	BECOV	VERY OF MATTER AND		G008	Groundwater decontamination
A - WASTE COLLECTION, TRANSPORT AND STREET CLEANING			ERGY	ERY OF MATTER AND		G011	Evaluaton and monitoring	
	☐ A001 Compacters			C002	Salvaged and recycled material			contaminated sites
	A002	Vehicle components and		C010	Organic waste salvage		G016	Products for the absorption of hydrocarbons and chemical
		accessories		C014	Plastic salvage			substances
	A003	Systems for weighing and identifying differentiated waste		C015	Tyre salvage		G017	Reclamation technologies and installation
		collection containers		C020	Textile recovery			Installation
	A005	Waste transport by road	<b></b>	C027	Waste-derived fuel plants			EWATER LIFTING,
	A007	Waste Collection Industrial and		C028	Biological waste treatment			ORT AND STORAGE
		Special vehicles	D-	RENEV	VABLE PRODUCTS		H002	Purification and water treatmen
	A014	Bins		D003	Ecomaterials, eco-design		H005	hydraulic and supple jonts
	A017	Special containers for		D004	Packaging		H007	Valves
	A019	differentiated collection Special waste collection			, assumpting			R AND WASTEWATER
		containers	D1	- BIOB	ASED INDUSTRY -		REATME	
	A021	Large collection containers		DECON		V	J007	Desanding
	A022	Transport containers		D1009	Compost	Ø	J008	Filtration
	A024	Underground eco-points		D1010	Anaerobic Digestion: plants and	P)	J009	Screening and sieving
	A026	Underground or half-			equipment	V	J010	Flotation plants
		underground storagetank		D1011	Equipment and plants for	<b>☑</b>	J012	Separators
		systems			recovering energy from waste	V	J014	Physical /chemical treatment
	A030	Container handling devices		D1012	Composting plants and		J016	Membrane plants
	A031	Container emptying devices			equipments	W	J020	Desalting plants
	A033	Telescopic handlers	D2	- ENER	GY FROM BIOMASS	Ø	J047	Water treatment plant design
	A036	Technology applied to waste transport		D2013	Services			and construction
	A048	Waste handling and storage	D3		GY FROM BIOGAS			TMENT OF INDUSTRIAL AND WASTEWATER
	A049	Automatic waste collection		D3019	Biomass cogeneration and			Galvanizing industry
		systems			trigeneration			Metalurgical & mechanical
		E TREATMENT AND DISPOSAL LOGIES AND COMPONENTS		- BIOFU	JELS AND ALTERNATIVE		ROOO	industry
				D1009	Equipment and components for	L.	SLUDO	GE DISPOSAL
	B002	Conveyor belts	blue.		biofuels		L003	Drying
	B006	Filters		D1009	Plants for the production of			
	B007	Mixers			alternative fuels		- WATE ID RE-L	R RECYCLING, RECOVERY
	B008	Presses		D1009	Production of biofuels			Water re-use
	B010	Shredders/crushers				0.00	1000000	
	B014	Blades/cutters	E-	INTEG	RATED WASTE MANAGEMENT		M002	
	B021	Biological waste treatment		E001	Collection platform		M003	Water recovery plants
	B025	Chemical/physical waste treatment			management	N	INITEO	DATED WATER
	B028	Recyclable material treatment		E002	Waste Collection Services			RATED WATER MENT SERVICES
	B030	Special and hazardous waste			management	<b>S</b>	N003	
	D030	treatment		C&D W	ASTE: TREATMENT AND			management
	B033	Hazardous waste disposal		F002	Dust elimination devices		N004	water service management
	B035	Treatment and disposal of infectious medical waste		F012	Wheels and tires	Ø	N006	consulting GIS, mapping, modelling
	B038	Hydraulic components	G	POLLI	ITED SITE RECLAMATION		TEOU	
	B041	Plastic recycling systems		G002			- TECHI JRIFICA	NOLOGY & DEVICES FOR AIR
_				0002	Containment and water barriers			













	0007	Treatment of indoor air	В	PHOTO	VOLTAIC ENERGY			energy accumulation
	O021	Air purification system control		B/003	Components and technologies for photovoltaic plants		N021	Technologies for energy efficiency in heating and cooling
	O026	Dust treatment	M	B/018	Control and management software		N022	Technologies for energy efficiency in lighting
	R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL			B/002	Equipment, components and products for photovoltaic energy	0 -	SUSTA	AINABLE CONSTRUCTION
	R005			B/011	Flexible film photovoltaic modules		O002	Bioarchitecture: design and construction of passive and ultra-low energy
	R007	Gas analysis and classification: measurement and equipment		B/008	Photovoltaic plant installers			consumption buildings
	R010	Systems, equipment and		B/007	Plants for the production of photovoltaic solar energy	□ ·	O005	Components and technologies for thermal and energy saving
		material for environmental monitoring		B/010	Solar streetlamps and lighting		O006	Roofing
	R011	Mobile equipment for	00	B/012	Thin film photovoltaic modules		O007	Domotics
_	11011	environmental monitoring		B/005	Turnkey photovoltaic plants		O009	Soundproofing
	R013	Safety and surveillance systems	C-	FNFR	SY FROM WIND	Ø	O010	Heat insulation
	R014	Remote control systems		C001	Equipment, components and	$\square$	O011	Heat insulation and
	R018	Cartography and data archiving (hardware & software)		0001	technologies for wind power plants		O012	soundproofing Building material for
	R026	Level/rate/capacity		C007	Services			bioarchitecture
=		measurement					O013	Design
	R027	Miscellaneous measurers	K1	- MOTO	DRS	Ø	O019	Heating and cooling
	COMM	UNICATION AND		K1004	LV asynchronous motors		O021	Services and components
CC	NSULT	IUNICATION AND FANCY SERVICES		K1008	AC motors for inverters	Ø	O022	Services and instruments for energy and acoustic diagnosis
	U008	Information Technologies and software products		COGENERATION AND FRIGENERATION			O025	Energy management and control systems
	U009	Environmental Consultancy and Engineering services		L006	Gas cogeneration and	Ø	O027	Software for energy consumption control and
	U010	Management & maintenance service companies		L008	trigeneration Cogeneration and trigeneration	_		management
	U011	Environmental impact			plants	42	O029	Green roofs
_		assessment studies			BUTED GENERATION AND NERATION	Q	O035	Urban green design and organic gardening systems
		CIATIONS, ORGANIZATIONS, ANEOUS			Plants for distributed generation	P - SUSTAINABLE MOBILITY		
		Multi-utilities and multi-sector	_	WOOTI	and remote heating		P005	Bike-sharing
_	2000	activities		M005 N	Mini and micro cogeneration		P009	Intelligent Transport System (ITS)
		KEY ENERGY	N -	N - ENERGY SAVING AND EFFICIENCY			P013	Mobility planning and
2				N006	ESCO Energy Service Company			management
А	THER	MAL SOLAR ENERGY		N007	LED lighting		P016	Management and innovation systems for Local Public
	A018	9		N008	High efficiency street lighting			Transport
		software		N015	Saving and efficiency in energy		P020	Mobility management solutions
	A001 A015	Equipment for solar energy Services		N016	Saving and efficiency in energy production		P029	Electric vehicles for waste collection and street cleaning
				N020	Innovative technologies for			









4





Main purpose of your visit to Italy:
I have a budget for new purchases
I want to discover the latest market innovations
☑ I have an ongoing project
I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):















### **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

## **Company profile international buyers**

Company name: Office National de	l'Electric	ité et de l'Eau Potable (Br	anche Eau) (ONEE/Water Branch)			
Surname: Fedwa		Name: Essannouni				
Spoken languages: Arabic, French,	English					
Address: Nº 66 , Rue Sebou , Direc	tion plan	fictaion, Agdal, Rabat				
Zip code:10080	Town:RA	BAT	Country:Morroco			
Ph.number (please write the country too):	ry code	Skype contact:	'			
E-mail:		Mobile ph. in use while in Italy (please write the country code too):				
Website: http://www.onep.ma/		No. Of employees:				
Turnover per year (in Euros):		Year of foundation: 1972				
Your Position in the company (tick only one choice):  Owner C.E.O./Chief Executive  Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing  Responsibility level:	Skilled	Production Sales/Marketing Technical Quality Control Purchasing  I Worker Production Sales/Marketing Technical Quality Control	Consultant			
□ Final decision □ Operative □ Plan/Organize						











1





choices - please indicate with no.1 your core

## <u>business</u>):

### A. INDUSTRY

- □ A1. Food and agricolture
- □ A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

### **B. SERVICES**

- □ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

- □ B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- □ B30. Technician/installation engineer

#### **C. DISTRIBUTOR**

#### D. CONSTRUCTION

- □ D31. Cement manufacturer
- □ D32. Inert material recycling centre
- □ D33. Extractor
- □ D34. Demolition company
- □ D35. Builder/construction firm
- □ D36. Real estate company/developer
- □ D37. Design firm

### **E. PUBLIC ADMINISTRATION**

- □ E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

## H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity (only English):

My mission in the organization is to realize and supervise feasibility studies of urban water supply projects for the southern region in Morocco. In our work, we are called to compare several techniques and materials for the treatment and transport of water. My task touches on several areas related to water from its production until its distribution to the end customer including its treatment, transport and preservation as a vital resource. Knowledge and research of new technologies and new materials are part of our work. This event will be an

Knowledge and research of new technologies and new materials are part of our work. This event will be an opportunity to meet companies and suppliers in the field related to water supply. The conclusions from this event will also be shared with the relevant departments of the Office.













### **TRADE SECTORS LIST 2018**

# Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO						management
		ECOMONDO		B033	Hazardous waste disposal		E002	Waste Collection Services
		COLLECTION, TRANSPORT		B035	Treatment and disposal of infectious medical waste		L002	management
	A001	Compacters		B038	Hydraulic components			ASTE: TREATMENT AND
	A002	Vehicle components and		B041	Plastic recycling systems		COVER	
		accessories		B042	Hydraulic pumps and motors		F002	Dust elimination devices
	A003	Systems for weighing and	c -	RECOV	/ERY OF MATTER AND		F012	Wheels and tires
		identifying differentiated waste collection containers	ΕN	ERGY		G -	POLLU	ITED SITE RECLAMATION
	A005	Waste transport by road		C002	Salvaged and recycled material	$\overline{\mathbf{X}}$	G002	Containment and water barriers
	A007	Waste Collection Industrial and		C010	Organic waste salvage		G007	Asbestos decontamination
	7,007	Special vehicles		C014	Plastic salvage	$\mathbf{X}$	G008	Groundwater decontamination
	A014	Bins		C015	Tyre salvage		G011	Evaluaton and monitoring
	A017	Special containers for		C020	Textile recovery			contaminated sites
		differentiated collection		C027	Waste-derived fuel plants		G016	Products for the absorption of
	A019	Special waste collection containers		C028	Biological waste treatment			hydrocarbons and chemical substances
	A021	Large collection containers	D-	RENEV	VABLE PRODUCTS	X	G017	Reclamation technologies and installation
	A022	Transport containers		D003	Ecomaterials, eco-design			motaliation.
	A024	Underground eco-points		D004	Packaging			EWATER LIFTING,
	A026	Underground or half-				_		RT AND STORAGE  Purification and water treatment
		underground storagetank systems			ASED INDUSTRY -		H002	
	A030	Container handling devices	_	DECON			H005	hydraulic and supple jonts
_	A030	Container emptying devices			Compost		H007	Valves
	A031	Telescopic handlers		D1010	Anaerobic Digestion: plants and equipment		WATER EATME	R AND WASTEWATER NT
	A036	Technology applied to waste		D1011	Equipment and plants for	$\overline{\mathbf{X}}$	J007	Desanding
		transport	_	54040	recovering energy from waste	$\overline{\mathbf{X}}$	J008	Filtration
	A048	Waste handling and storage		D1012	Composting plants and equipments	$\mathbf{X}$	J009	Screening and sieving
	A049	Automatic waste collection systems			oquipmente		J010	Flotation plants
		Systems	D2	- ENER	GY FROM BIOMASS		J012	Separators
	_	TREATMENT AND DISPOSAL		D2013	Services	$\overline{\mathbf{X}}$	J014	Physical /chemical treatment
_		LOGIES AND COMPONENTS	D3	- ENER	GY FROM BIOGAS	$\mathbf{X}$	J016	Membrane plants
	B002	Conveyor belts		D3019	Biomass cogeneration and	X	J020	Desalting plants
	B006	Filters			trigeneration	$\mathbf{X}$	J047	Water treatment plant design
	B007	Mixers	D4	- BIOFL	JELS AND ALTERNATIVE			and construction
		Presses		ELS		κ.	TREAT	MENT OF INDUSTRIAL AND
_	B010	Shredders/crushers		D1009	Equipment and components for			WASTEWATER
	B014	Blades/cutters			biofuels		K005 (	Salvanizing industry
	B021	Biological waste treatment		D1009	Plants for the production of		K006	Metalurgical & mechanical
	B025	Chemical/physical waste treatment		D4000	alternative fuels			industry
	B028	Recyclable material treatment		1009 ח	Production of biofuels	L-	SLUDG	SE DISPOSAL
	B030	Special and hazardous waste	_				L003	Drying
	2000	treatment	_		RATED WASTE MANAGEMENT	_		, ,
				E001	Collection platform			















Green & Circular 6-9 November 2018



#### **M - WATER RECYCLING, RECOVERY AND RE-USE**

M001 Water re-use

M002 X Domestic residue recycling

M003 Water recovery plants

#### **N-INTEGRATED WATER MANAGEMENT SERVICES**

N003 Water resource planning and management

 $\mathbb{X}$ N004 water service management

consulting

N006 GIS, mapping, modelling

#### O - TECHNOLOGY & DEVICES FOR AIR PURIFICATION

O007 Treatment of indoor air

Air purification system control O<sub>0</sub>21

O026 Dust treatment

#### R - ENVIRONMENTAL EQUIPMENT, ANALYSIS, MEASUREMENT, CONTROL

R005 Water analysis: measurement and equipment

Gas analysis and classification:

R007 measurement and equipment

R010 Systems, equipment and material for environmental

monitoring

R011 Mobile equipment for environmental monitoring

R013 Safety and surveillance systems

R014 Remote control systems 

R018 Cartography and data archiving

(hardware & software)

R026 Level/rate/capacity measurement

R027 Miscellaneous measurers

#### **U - COMMUNICATION AND CONSULTANCY SERVICES**

U010

Information Technologies and U008 software products

U009 **Environmental Consultancy and** Engineering services

Management & maintenance

service companies

U011 **Environmental impact** assessment studies

Z - ASSOCIATIONS, ORGANIZATIONS,

# **MISCELLANEOUS**

☐ Z006 Multi-utilities and multi-sector activities

### **KEY ENERGY**

#### THERMAL SOLAR ENERGY

Control and management A018 software

П A001 Equipment for solar energy

A015 Services 

#### PHOTOVOLTAIC ENERGY

B/003 Components and technologies for photovoltaic plants

Control and management B/018 software

B/002 Equipment, components and П products for photovoltaic energy

Flexible film photovoltaic П B/011 modules

B/008 Photovoltaic plant installers

Plants for the production of B/007 photovoltaic solar energy

B/010 Solar streetlamps and lighting B/012 Thin film photovoltaic modules

B/005 Turnkey photovoltaic plants

#### C - ENERGY FROM WIND

Equipment, components and C001 technologies for wind power plants

C007 Services

#### **K1 - MOTORS**

K1004 LV asynchronous motors

K1008 AC motors for inverters

#### **L-COGENERATION AND TRIGENERATION**

П L006 Gas cogeneration and trigeneration

L008 Cogeneration and trigeneration plants

#### **M - DISTRIBUTED GENERATION AND MICROGENERATION**

M004 Plants for distributed generation П and remote heating

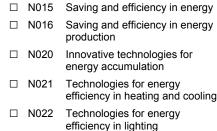
M005 Mini and micro cogeneration 

#### N - ENERGY SAVING AND EFFICIENCY

N006 ESCO Energy Service П Company

N007 LED lighting 

High efficiency street lighting N008



#### O - SUSTAINABLE CONSTRUCTION

O002 Bioarchitecture: design and construction of passive and ultra-low energy consumption buildings

□ O005 Components and technologies for thermal and energy saving

O006 Roofing 

O007 **Domotics** 

0009 Soundproofing

O010 Heat insulation

Heat insulation and 0011 soundproofing

O012 Building material for bioarchitecture

 $\Box$ O013 Design

O019 Heating and cooling

O021 Services and components

0022 Services and instruments for П energy and acoustic diagnosis

O025 П Energy management and control systems

□ 0027 Software for energy consumption control and management

□ O029 Green roofs

П O035 Urban green design and organic gardening systems

### **P - SUSTAINABLE MOBILITY**

П P005 Bike-sharing

P009 Intelligent Transport System (ITS)

P013 Mobility planning and management

Transport

Management and innovation P016 systems for Local Public

□ P020 Mobility management solutions

Electric vehicles for waste П P029 collection and street cleaning









4





# Main purpose of your visit to Italy:

- ☐ I have a budget for new purchases
- □ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):















# **ENERGY & CLEANTECH BUSINESS DAYS**

# **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

# **Company profile international buyers**

Company name: AL RAMO62	VEO	LIA LLC.			
Surname: RAGHUVAMSH					
Spoken languages: English,	HILD	١,			
Address: POBOX 275, PC	- 124	ALKHOUD-BEHIA	D-ALR	AFFA. 3-1d DON	UT BULLDING
Zip code: 124	Fown: N	NUSCAT	Country:	OMAH	Infine.
Ph.number (please write the countr too): 60968994148801	y code	Skype contact:			
E-mail: NITIH@ALRAMOC	D-HET	Mobile ph. in use while in too): 00968 9	Italy (plea 11488	ase write the count o	try code
Website: WWW. ALRAMOZ. N	YET	No. Of employees: 2 c	000		
Turnover per year (in Euros):		Year of foundation:			
Your Position in the company (tick only one choice):  Owner C.E.O./Chief Executive  Head of Department/Supervisor  Production Sales/Marketing Technical Technical Fenergy Manager Quality Control Purchasing		Production Sales/Marketing Technical Quality Control Purchasing  Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing	
Responsibility level:    Final decision   Operative   Plan/Organize		-		100	













# **TRADE SECTORS LIST 2018**

# Please tick the products you are interested in purchasing 30 choices maximum

ECOMONDO	□ B042	Hydraulic pumps and motors		G007	Asbestos decontamination
A - WASTE COLLECTION, TRANSPORT	C - RECOV	/ERY OF MATTER AND		G008	Groundwater decontamination
AND STREET CLEANING	ENERGY	TEN OF MATTER AND		G011	Evaluaton and monitoring
A001 Compacters	□ C002	Salvaged and recycled material	_	0040	contaminated sites
☐ A002 Vehicle components and	C010	Organic waste salvage		G016	Products for the absorption of hydrocarbons and chemical
accessories	□ C014	Plastic salvage			substances
A003 Systems for weighing and identifying differentiated waste	□ C015	Tyre salvage		G017	Reclamation technologies and
collection containers	□ C020	Textile recovery			installation
☐ A005 Waste transport by road	√D C027	Waste-derived fuel plants			EWATER LIFTING,
☐ A007 Waste Collection Industrial and	□ C028	Biological waste treatment			RT AND STORAGE
Special vehicles	D - RENEV	VABLE PRODUCTS	_	F1002	Purification and water treatment
A014 Bins	□ D003	Ecomaterials, eco-design		H005	hydraulic and supple jonts
☐ A017 Special containers for differentiated collection	□ D004	Packaging		H007	Valves
□ A019 Special waste collection			_		AND WASTEWATER
containers	D1 - BIOB	ASED INDUSTRY -		EATME	
A021 Large collection containers	BIOECON	OMY		J007	Desanding
☐ A022 Transport containers	□ D1009	Compost		J008	Filtration
☐ A024 Underground eco-points	□ D1010	Anaerobic Digestion: plants and		J009	Screening and sieving
☐ A026 Underground or half-	□ D1011	equipment Equipment and plants for		J010 J012	Flotation plants
underground storagetank systems	_ DIOI1	recovering energy from waste		J012	Separators Physical /chemical treatment
☐ A030 Container handling devices	□ D1012	Composting plants and		J014	Membrane plants
☐ A031 Container emptying devices		equipments		J020	Desalting plants
☐ A033 Telescopic handlers	D2 - ENER	GY FROM BIOMASS		J047	Water treatment plant design
☐ A036 Technology applied to waste transport	□ D2013	Services	_		and construction
☐ A048 Waste handling and storage		IGY FROM BIOGAS			MENT OF INDUSTRIAL AND WASTEWATER
☐ A049 Automatic waste collection	□ D3019	Biomass cogeneration and trigeneration			Salvanizing industry
systems					Metalurgical & mechanical
B - WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS	D4 - BIOFI FUELS	JELS AND ALTERNATIVE			industry
D 5002 Conveyor belts	□ D1009	Equipment and components for biofuels			E DISPOSAL
□ B006 Filters	□ D1009	Plants for the production of		L003	Drying
□ B007 Mixers	<u> Б Б 1003</u>	alternative fuels			R RECYCLING, RECOVERY
□ B008 Presses	□ D1009	Production of biofuels		D RE-U	
☐ B010 Shredders/crushers				M001	Water re-use
☐ B014 Blades/cutters	E - INTEGI	RATED WASTE MANAGEMENT		M002	Domestic residue recycling
☐ B021 Biological waste treatment	□ E001	Collection platform	, 🗆	M003	Water recovery plants
☐ B025 Chemical/physical waste treatment		management			
B028 Recyclable material treatment	<b>□</b> E002	Waste Collection Services management			RATED WATER MENT SERVICES
B030 Special and hazardous waste				N003	Water resource planning and
treatment	F - C&D W RECOVER	ASTE: TREATMENT AND	_		management
B033 Hazardous waste disposal	F002	Dust elimination devices		N004	water service management consulting
☐ B035 Treatment and disposal of infectious medical waste	□ F012	Wheels and tires	Œ	N006	GIS, mapping, modelling
☐ B038 Hydraulic components	G - POLLU	ITED SITE RECLAMATION	0-	TECHN	IOLOGY & DEVICES FOR AIR
B041 Plastic recycling systems	□ G002			RIFICA	













Green & Circular Economy



	MADE BUT THE ST	I FALCE FLORE  14 PAGE FOR THE			NET ENEN	יוטו		November 2018 ini Italy
0	O007	Treatment of indoor air	В	PHOTO	OVOLTAIC ENERGY			елегду accumulation
_	O021	Air purification system control		B/003	Components and technologies for photovoltaic plants		N021	Technologies for energy efficiency in heating and cooling
	O026	Dust treatment		B/018	Control and management software		N022	Technologies for energy efficiency in lighting
		ONMENTAL EQUIPMENT, S, MEASUREMENT, CONTROL		B/002	Equipment, components and products for photovoltaic energy	0-	SUSTA	AINABLE CONSTRUCTION
	R005	Water analysis: measurement and equipment		B/011	Flexible film photovoltaic modules		O002	Bioarchitecture: design and construction of passive
	R007	Gas analysis and classification:		B/008	Photovoltaic plant installers			and ultra-low energy consumption buildings
	R010	measurement and equipment Systems, equipment and	□	B/007	Plants for the production of photovoltaic solar energy		O005	Components and technologies for thermal and energy saving
		material for environmental monitoring		B/010	Solar streetlamps and lighting		O006	Roofing
	R011	Mobile equipment for		B/012	Thin film photovoltaic modules		O007	Domotics
_		environmental monitoring		B/005	Turnkey photovoltaic plants		O009	Soundproofing
	R013	Safety and surveillance systems	c.	ENERG	SY FROM WIND		O010	Heat Insulation
	R014	Remote control systems		C001	Equipment, components and		Q011	Heat insulation and
	R018	Cartography and data archiving (hardware & software)			technologies for wind power plants		O012	soundproofing Building material for
	R026	Level/rate/capacity		C007	Services		_	bioarchitecture
_		measurement	K1	- MOTO	nes.		O013	Design
	R027	Miscellaneous measurers			LV asynchronous motors		O019	Heating and cooling
		UNICATION AND			AC motors for inverters		O021	Services and components
CC	NSULT	ANCY SERVICES	_	111000	AO Motora for invertera		O022	Services and instruments for energy and acoustic diagnosis
	U008	Information Technologies and software products		COGEN	NERATION AND		O025	Energy management and control systems
	U009	Environmental Consultancy and Engineering services		L006	Gas cogeneration and		O027	Software for energy
	U010	Management & maintenance		LUUG	trigeneration	_	OUL.	consumption control and
		service companies		L008	Cogeneration and trigeneration	0	O029	management Green roofs
	U011	Environmental impact assessment studies			plants	0	O025	Urban green design and
		assessment studies			BUTED GENERATION AND	_	0000	organic gardening systems
		CIATIONS, ORGANIZATIONS,			NERATION		CHOTA	INADI SAGDILITY
		ANEOUS		M004 F	Plants for distributed generation and remote heating			INABLE MOBILITY
	Z006	Multi-utilities and multi-sector activities		MOOS N	Mini and micro cogeneration		P005	Bike-sharing
					The state of the s		P009	Intelligent Transport System (ITS)
		KEY ENERGY	N·		SY SAVING AND EFFICIENCY		P013	Mobility planning and
	THERE	AAL COLAD ENERGY		N006	ESCO Energy Service Company	_	5046	management
A	INEM	MAL SOLAR ENERGY		N007	LED lighting		P016	Management and innovation systems for Local Public
	A018	Control and management		N008	High efficiency street lighting			Transport
		software		N015	Saving and efficiency in energy		P020	Mobility management solutions
	A004	Contamont for notice and are				_	-	Electrical design



Equipment for solar energy

A001

A015 Services







Saving and efficiency in energy

production

□ N020 Innovative technologies for

□ P029 Electric vehicles for waste

collection and street cleaning





Main purpose of your visit to Italy:  I have a budget for new purchases  I want to discover the latest market innovations	
I have an ongoing project	
I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):	
***************************************	













### Your Company Activity/ies (no more than 3

### choices - please indicate with no.1 your core

### business):

### A. INDUSTRY

- A1. Food and agricolture
- A3. Paper, cardboard
- A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- A6. Rubber/Plastic materials
- A7. Packaging
- □ A8, Wood
- A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- A11. Oil and Gas
- □ A12. Tannery/Textiles

### **B. SERVICES**

- B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- B21. Logistics /Waste Storage
- B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- B24. Material
  - recovery/recycling/transformation
  - B25. Breaker/vehicle breaker/coachwork converting company
- B26. Utilities/Integrated management company
  - B26. Utilities/ Integrated energy efficiency management

- B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- B30. Technician/installation engineer

#### C. DISTRIBUTOR

#### D. CONSTRUCTION

- D31. Cement manufacturer
- D32. Inert material recycling centre
- D33. Extractor
- D34. Demolition company
  - D35. Builder/construction firm
  - D36. Real estate company/developer
  - D37. Design firm

### E. PUBLIC ADMINISTRATION

- E38. Municipality of up to 50,000 inhabitants
- E39. Municipality with more than 50,000 inhabitants
- □ E40. National corps/brigades/forces
- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

# H. ASSOCIATIONS/INSTITUTIONS

Please describe in four lines (max) your activity ( <b>only</b>	English):
*	















### **Conditions of participation**

For one representative of each International Company, Piemonte Agency will offer:

- Personalised agenda of b2b in Torino, set according foreign company's requests, needs and characteristics;
- Transfer from Torino International Airport to Torino city centre;
- Hotel accommodation in Torino for two nights (arrival on 4<sup>th</sup> November; departure on 6<sup>th</sup> November).
- Board (dinners in Torino on the 4<sup>th</sup> and the 5<sup>th</sup> of November and lunches in Torino and Rimini on the 5<sup>th</sup> and on the 6<sup>th</sup> of November)

For one representative of each International Company, **Italian Exhibition Group S.p.A**. will offer:

- 2-nights hotel accommodation in a partnered hotel in Rimini or Riccione B&B (arrival on 6<sup>th</sup> November; departure on the 7<sup>th</sup> or on the 8<sup>th</sup> November);
- Transfers (shuttle Bus) from the Hotel to the Expo Centre and back;
- Free entrance ticket and free exhibitors' catalogue.
- Transfer (shuttle bus) from the Hotel/Expo Centre to the airport (Bologna/Ancona/Rimini)

The representative of each International Company must commit himself/herself:

- to participate to the business meetings in Torino on November 5th and in Rimini on November 6<sup>th</sup> according to the B2B programme organized by Piemonte Agency;
- to arrange 5 business meetings with Ecomondo/Key Energy exhibitors through the web platform from October 3<sup>rd</sup> to October 30<sup>th</sup> t2018 B2B meeting with ALL Ecomondo exhibitors will take place on November 7<sup>th</sup> from 10.00 am to 5.00 pm;
- to **respect the meetings' schedule** to the time agreed with exhibiting companies during show days (if I will not fix 5 meetings through the web platform, I commit myself to visit other exhibiting companies in order to reach the number of 5 meetings);
- to deliver the diary to my IEG staff **filled-in with the all the signatures** of the meetings done (after each meeting I will ask for the exhibitors' signature);

Following my participation, IEG undertakes to use my personal data indicated in this form for publication on the online platform and display of the same by exhibitors; IEG must also transfer the same data to third companies to fulfil the contractual obligation to better organize services (hotel booking, transfers, interpreters, etc. ..) resulting from my participation in the event.

I confirm the above conditions and undertake to comply with them.

Date

14/10/2018.

CENTRO ESTERO INTERNAZIONALIZZAZIONE

Signature

REGIONE PIEMONTE

Regional policy for smart, sustainable and inclusive growth

CO-FINANCED WITH ERBF





### **ENERGY & CLEANTECH BUSINESS DAYS**

# **B2b** event & Visit to exhibition

Torino/Rimini, November 5<sup>th</sup> - 8<sup>th</sup> 2018

# **Company profile international buyers**

Company name: Energetix Pte Ltd						
Surname: Chee		Name: Yeen Yee				
Spoken languages: English, Bahasa	Spoken languages: English, Bahasa Malaysia, Mandarin					
Address: 11A Hamilton Road						
Zip code: 209182	Town: Si	ngapore	Country: Singapore			
Ph.number (please write the count too): +65-6394 9349	ry code	Skype contact: N.A				
E-mail:		Mobile ph. in use while in code too):	Italy (please write the country			
Website: www.energetix.sg		No. Of employees: 15				
Turnover per year (in Euros): EUR	6.0	Year of foundation: Aug 2	015			
million (expected FY2018)						
Your Position in the company (tick only one choice):  ✓ Owner  □ C.E.O./Chief Executive  Head of Department/Supervisor  □ Production  □ Sales/Marketing  □ Technical  □ Technical/Corporate Energy Manager  □ Quality Control □ Purchasing✓  Responsibility level:	Skilled	Production Sales/Marketing Technical Quality Control Purchasing  I Worker Production Sales/Marketing Technical Quality Control	Consultant			
□ Final decision □ Operative □ Plan/Organize						













### Your Company Activity/ies (no more than 3

choices - please indicate with no.1 your core

# **business**):

### A. INDUSTRY

- □ A1. Food and agricolture
- □ A3. Paper, cardboard
- □ A4. Chemical/Pharmaceutical
- □ A5. Electric/Electronic
- □ A6. Rubber/Plastic materials
- □ A7. Packaging
- □ A8. Wood
- □ A9. Mechanical/automotive
- □ A10. Steel/Metal processing
- □ A11. Oil and Gas
- □ A12. Tannery/Textiles

#### **B. SERVICES**

- □ B14. Environmental analysis (consultancy agencies)
- □ B15. Port/interport/airport authorities
- B16. Reclamation and treatment of contaminated sites
- □ B17. Waste-to-energy plant
- B19. Miscellaneous plant operator (aqueducts, landfills, etc.)
- B19. Miscellaneous plant operator (Wind Parks and Photovoltaic Plants)
- □ B20. Financial/insurance institute
- □ B21. Logistics /Waste Storage
- □ B22. Maintenance and cleaning
- □ B23. Waste recovery and transportation
- □ B24. Material
  - recovery/recycling/transformation
- B25. Breaker/vehicle breaker/coachwork converting company
- □ B26. Utilities/Integrated management company
- B26. Utilities/ Integrated energy efficiency management

Please describe in four lines (max) your activity (**only English**):

- □ B28. Engineering firm
- B29. Accommodation facilities (holiday village, hotel etc.)
- □ B30. Technician/installation engineer

#### C. DISTRIBUTOR

### D. CONSTRUCTION

- D31. Cement manufacturer
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- □ D37. Design firm

### **E. PUBLIC ADMINISTRATION**

- □ E38. Municipality of up to 50,000 inhabitants
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- □ E41. State Body/Ministry
- □ E42.Province/Region
- □ E43. Healthcare facility

#### F. AGRICULTURE

- □ F45. Consortium
- □ F46. Farm

### H. ASSOCIATIONS/INSTITUTIONS

Energetix is a solar photovoltaic system installer. We engineer, procure, install, test and commission solar PV plants for rooftops and solar farms. We also monitor and maintain solar PV plants as required by our clients.









2





### **TRADE SECTORS LIST 2018**

# Please tick the products you are interested in purchasing 30 choices maximum

		ECOMONDO	□ ВО	38	Hydraulic components		F002	Dust elimination devices
	MACT	F OOL I FOTION TO ANODODT	□ ВО	)41	Plastic recycling systems		F012	Wheels and tires
		E COLLECTION, TRANSPORT EET CLEANING	□ ВС	)42	Hydraulic pumps and motors	G -	POLL	JTED SITE RECLAMATION
	A001	Compacters	C - RE	COV	ERY OF MATTER AND		G002	Containment and water barriers
	A002	Vehicle components and	ENER	GΥ			G007	Asbestos decontamination
		accessories	□ C(	002	Salvaged and recycled material		G008	Groundwater decontamination
	A003	Systems for weighing and identifying differentiated waste	□ C(	010	Organic waste salvage		G011	Evaluaton and monitoring
		collection containers	□ C(	)14	Plastic salvage			contaminated sites
	A005	Waste transport by road	□ C(	)15	Tyre salvage		G016	Products for the absorption of
	A007	Waste Collection Industrial and	□ C(	)20	Textile recovery			hydrocarbons and chemical substances
		Special vehicles	□ C(	)27	Waste-derived fuel plants		G017	Reclamation technologies and
	A014	Bins	□ C(	)28	Biological waste treatment	П	GUIT	installation
	A017	Special containers for differentiated collection	D - RE	NEV	VABLE PRODUCTS			EWATER LIFTING,
	A019	Special waste collection		003	Ecomaterials, eco-design	TR		ORT AND STORAGE
		containers	□ D(	004	Packaging		H002	Purification and water treatmen
	A021	Large collection containers					H005	hydraulic and supple jonts
	A022	Transport containers	D1 - B	IOB	ASED INDUSTRY -		H007	Valves
	A024	Underground eco-points	BIOE	CON	OMY	J-	WATER	R AND WASTEWATER
	A026	Underground or half-	□ D1	1009	Compost		EATME	
		underground storagetank systems	□ D1	1010	Anaerobic Digestion: plants and		J007	Desanding
	A030	Container handling devices		1044	equipment		J008	Filtration
	A031	Container emptying devices	□ D1	1011	Equipment and plants for recovering energy from waste		J009	Screening and sieving
	A033	Telescopic handlers	□ <b>D</b> 1	1012	Composting plants and		J010	Flotation plants
	A036	Technology applied to waste			equipments		J012	Separators
_	71000	transport	D2 - F	NFR	GY FROM BIOMASS		J014	Physical /chemical treatment
	A048	Waste handling and storage			Services		J016	Membrane plants
	A049	Automatic waste collection		-010	Convices		J020	Desalting plants
		systems	D3 - E	NER	GY FROM BIOGAS		J047	Water treatment plant design
В-	WAST	E TREATMENT AND DISPOSAL	□ D3	3019	Biomass cogeneration and			and construction
- T	ECHNO	LOGIES AND COMPONENTS			trigeneration	κ-	TREAT	MENT OF INDUSTRIAL AND
	B002	Conveyor belts			JELS AND ALTERNATIVE	AR	TISAN	WASTEWATER
	B006	Filters	FUELS	_			K005 (	Galvanizing industry
	B007	Mixers	□ D1	1009	Equipment and components for biofuels		K006	Metalurgical & mechanical
	B008	Presses	□ <b>D</b> 1	ınna	Plants for the production of			industry
	B010	Shredders/crushers		1003	alternative fuels	L-	SLUDO	SE DISPOSAL
	B014	Blades/cutters	□ D1	1009	Production of biofuels		L003	Drying
	B021	Biological waste treatment				M	WATE	R RECYCLING, RECOVERY
	B025	Chemical/physical waste treatment			RATED WASTE MANAGEMENT	AN	ID RE-U	JSE
	B028	Recyclable material treatment		001	Collection platform management			Water re-use
	B030	Special and hazardous waste treatment	□ E0	002	Waste Collection Services management			Domestic residue recycling Water recovery plants
	B033	Hazardous waste disposal			•			
	B035	Treatment and disposal of infectious medical waste	F - C8 RECO		ASTE: TREATMENT AND Y			RATED WATER MENT SERVICES









3





	etomo somaco como s							
	N003	Water resource planning and management		A018	Control and management software		N016	Saving and efficiency in energy production
	N004	water service management consulting		A001 A015	Equipment for solar energy Services		N020	Innovative technologies for energy accumulation
	N006	GIS, mapping, modelling	В		OVOLTAIC ENERGY		N021	Technologies for energy efficiency in heating and coolin
	- TECHN JRIFICA	NOLOGY & DEVICES FOR AIR TION		B/003	Components and technologies for photovoltaic plants		N022	Technologies for energy efficiency in lighting
	O007	Treatment of indoor air		B/018	Control and management software	0	- SUST	AINABLE CONSTRUCTION
	O021	Air purification system control	_	D/000			O002	Bioarchitecture: design and
	O026	Dust treatment		B/002	Equipment, components and products for photovoltaic energy			construction of passive and ultra-low energy
		ONMENTAL EQUIPMENT, S, MEASUREMENT, CONTROL		B/011	Flexible film photovoltaic modules		O005	consumption buildings Components and technologies
		Water analysis: measurement		B/008	Photovoltaic plant installers		0003	for thermal and energy saving
		and equipment		B/007	Plants for the production of		O006	Roofing
	R007	Gas analysis and classification:			photovoltaic solar energy		O007	Domotics
		measurement and equipment			Solar streetlamps and lighting		O009	Soundproofing
	R010	Systems, equipment and			Thin film photovoltaic modules		O010	Heat insulation
		material for environmental monitoring			Turnkey photovoltaic plants		O011	Heat insulation and soundproofing
	R011	Mobile equipment for			SY FROM WIND		O012	Building material for
	R013	environmental monitoring Safety and surveillance systems		C001	Equipment, components and technologies for wind power		0012	bioarchitecture
_	R014	Remote control systems			plants		O013	Design
	R018	Cartography and data archiving		C007	Services		O019	Heating and cooling
Ш	KUIO	(hardware & software)	<b>K</b> 1	- мото	NBS		O021	Services and components
	R026	Level/rate/capacity measurement			LV asynchronous motors		O022	Services and instruments for energy and acoustic diagnosis
	R027	Miscellaneous measurers		K1008	AC motors for inverters		O025	Energy management and control systems
		UNICATION AND ANCY SERVICES		COGEN	NERATION AND		O027	Software for energy consumption control and
	U008	Information Technologies and		L006	Gas cogeneration and			management
		software products			trigeneration		O029	Green roofs
	U009	Environmental Consultancy and Engineering services		L008	Cogeneration and trigeneration plants		O035	Urban green design and organic gardening systems
	U010	Management & maintenance		DICTO	IDUTED OFNEDATION AND	В.	SHET	NNABLE MOBILITY
_		service companies			IBUTED GENERATION AND NERATION		P005	
	U011	Environmental impact assessment studies			Plants for distributed generation		P005	Bike-sharing Intelligent Transport System
		CIATIONS, ORGANIZATIONS, ANEOUS		M005 N	and remote heating Mini and micro cogeneration		P013	(ITS) Mobility planning and
	Z006	Multi-utilities and multi-sector	N -	ENERG	BY SAVING AND EFFICIENCY	_	50.40	management
		activities			ESCO Energy Service Company		P016	Management and innovation systems for Local Public Transport
		KEY ENERGY		N007	LED lighting		P020	Mobility management solutions
				N008	High efficiency street lighting		P029	Electric vehicles for waste
Α	THERM	MAL SOLAR ENERGY		N015	Saving and efficiency in energy		1 020	collection and street cleaning













mai	n purpose of your visit to Italy:
	I have a budget for new purchases
Χ	I want to discover the latest market innovations
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Ш	Thave an origonia project
	ou have an ongoing project, we kindly ask you to write a brief description of it (in lish only, capital letters):









